

# Multifamily Selling and Servicing Guide

Effective as of April 5, 2024

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### **802.01** Basic Conditions

### Requirements

You must ensure for all the following:

- The Mortgage Loan has a fixed rate.
- Any commercial lease is determined to be a Material Commercial Lease based on 5% or more of total gross income calculated on a Cooperative Market Rental Basis.
- The Property is located in a Cooperative Property Eligible Market per Form 4660.
- The Property has an overall condition of 2 or better, as shown on the Comprehensive Assessment Addendum tab of the MBA Standard Inspection Form.



# Glossary

# C

Cooperative Market Rental Basis	Financial analysis or valuation of a Cooperative Property conducted as if it were operated as a conventional multifamily property subject to applicable rental restrictions.
Cooperative Property	Multifamily residential property owned by a Cooperative Organization.
	Synonyms • Co-op • Cooperative
F	

Form 4660

Multifamily Underwriting Standards identifying Pre-Review Mortgage Loans and containing the underwriting requirements (e.g., debt service coverage ratio, loan to value ratio, interest only, underwriting floors, etc.) for all Mortgage Loans.

# Synonyms

Multifamily Underwriting Standards

Μ

Material Commercial Lease	Lease, sublease, license, concession, grant, or other possessory interest • for commercial purposes comprising 5% or more of the Property's annual EGI, or • relating to: - solar power, thermal power generation, or co-power generation, or the installation of solar panels or any other electrical power generation equipment, and any related power purchase agreement; or - any Property dwelling units leased to = a Borrower Affiliate, = any Key Principal, or = any Principal.	
	Synonyms <ul> <li>Material Commercial Leases</li> </ul>	
MBA	Mortgage Bankers Association Synonyms	
Mortgage Loan	<ul> <li>MBA's</li> <li>Mortgage debt obligation evidenced, or when made will be evidenced, by</li> <li>the Loan Documents, or</li> <li>a mortgage debt obligation with a Fannie Mae credit enhancement.</li> <li>Synonyms</li> <li>Mortgage Loans</li> </ul>	
Р	Mortgage Loan's	

(12)



# Property

Multifamily residential real estate securing the Mortgage Loan, including the

- fee simple or Leasehold interest,
- Improvements, and
- personal property (per the Uniform Commercial Code).

## Synonyms

- Properties
- Property's