

# Multifamily Selling and Servicing Guide

Effective as of December 26, 2025

No portion of this Multifamily Selling and Servicing Guide may be reproduced in any form or by any means without Fannie Mae's prior written permission, except as may be provided herein or unless otherwise permitted by law. Limited permission to reproduce this Multifamily Selling and Servicing Guide in print, in whole or in part, and limited permission to distribute electronically parts of this Multifamily Selling and Servicing Guide, are granted to Fannie Mae-approved Lenders strictly for their own use in originating and selling multifamily Mortgage Loans to, and servicing multifamily Mortgage Loans for, Fannie Mae. Fannie Mae may revoke this limited permission by sending 60 days advance written notice to any or all Fannie Mae-approved Lenders.



# TABLE OF CONTENTS

Part I Section 309 Applicant Experience Check	3
GLOSSARY	6



# **Section 309** Applicant Experience Check

#### ▼ Requirements

For all Mortgage Loan applications and any Transfer/Assumption, you must:

- perform an ACheck per the timing below for
  - the Borrower,
  - each Key Principal,
  - each Principal,
  - each Guarantor, and
  - any Person who owns a Controlling Interest in an entity
    - Key Principal, or
    - Guarantor; and
- receive a "You can proceed" response.

ACheck Timing		
For all	You must perform an ACheck for each of the following events	
Mortgage Loans	<ul> <li>upon accepting a signed application when you receive the <ul> <li>Social Security Number, or</li> <li>Tax Identification Number;</li> </ul> </li> <li>before you obtain a Rate Lock; and</li> <li>before the Mortgage Loan Origination Date.</li> </ul>	
Transfers/Assumptions	when the Borrower submits the request and you receive the Transferee's/Assignee's     Social Security Number, or     Tax Identification Number; and      before any required Amendment to the Loan Agreement is executed.	



When entering your final Mortgage Loan data per Part IV, Chapter 4:



Delivery, Section 402.01: Data and Documents, the Multifamily Committing and Delivery System runs an ACheck on all listed participants. The Mortgage Loan will not reach "Submitted" status unless a "You can proceed" response is received.

For any extended Rate Lock (e.g., 180 days), you should consider performing an additional ACheck between Rate Lock and Delivery.

## **>** Operating Procedures

The ACheck application is available at https://multifamily.fanniemae.com/applications-technology/acheck.

ACheck Frequently Asked Questions		
Question	Answer	
What information do you need to perform an ACheck?	The applicant's	
	<ul><li>tax identification number, or</li><li>Social Security number.</li></ul>	
How do you view ACheck results?	The ACheck application will immediately respond either	
	• "You can proceed", or	
	"Do not continue processing".	
What must you do if you receive a "You can proceed"	For each applicant, you must:	
response?	<ul> <li>receive a "You can proceed" response to proceed with the Mortgage Loan application;</li> <li>complete full credit underwriting; and</li> </ul>	
	not interpret this ACheck response to mean the applicant is approved.	
What must you do if you receive a "Do not continue processing" response?	If the ACheck response is "Do not continue processing the transaction involving this applicant" (or similar wording), you must:	
	comply with all ACheck instructions; and     not proceed with the application by     omitting any Borrower, Key Principal,     Principal, or Guarantor who received a "Do     Not Process" response.	



ACheck Frequently Asked Questions		
Question	Answer	
What about confidentiality?	<ul> <li>Fannie Mae will not provide any information regarding a "Do not continue processing" response for a particular         <ul> <li>Borrower,</li> <li>Key Principal,</li> <li>Principal, or</li> <li>Guarantor.</li> </ul> </li> <li>You must establish procedures ensuring all ACheck responses remain confidential.</li> </ul>	



# **Glossary**

#### A

**ACheck** 

Lender due diligence performed for the Borrower, Key Principal, and Principal using the ACheck™ application.

#### **Synonyms**

Applicant Experience Check

B

Borrower

Person who is the obligor per the Note.

#### **Synonyms**

- Borrowers
- · Borrower's

C

Controlling Interest

For any entity, ownership or control of 50% or more of the ownership interests in the entity or the power or right to control or modify, directly or indirectly, the management and operations of the entity.

 $\mathbf{D}$ 

**Delivery** 

Submission of all correct, accurate, and certifiable documents, data, and information with all applicable documents properly completed, executed, and recorded as needed, and any deficiencies resolved to Fannie Mae's satisfaction.

Effective: 12/26/2025

#### **Synonyms**

- Deliver
- Delivered
- Deliveries

G



#### Guarantor

Key Principal or other Person executing a

- Payment Guaranty,
- · Non-Recourse Guaranty, or
- any other Mortgage Loan guaranty.

#### **Synonyms**

Guarantors

### K

#### **Key Principal**

Person who

- controls and/or manages the Borrower or the Property,
- is critical to the successful operation and management of the Borrower and the Property, and/or
- may be required to provide a Guaranty.

#### **Synonyms**

- Key Principals
- Key Principal's

#### M

#### Mortgage Loan

Mortgage debt obligation evidenced, or when made will be evidenced, by

- the Loan Documents, or
- a mortgage debt obligation with a Fannie Mae credit enhancement.

#### **Synonyms**

- Mortgage Loans
- Mortgage Loan's

# Mortgage Loan Origination Date

Date you fund a Mortgage Loan to the Borrower.

Effective: 12/26/2025

#### **Synonyms**

- Mortgage Loan's Origination Date
- Origination Date



# Multifamily Committing and Delivery System

Electronic committing and delivery system used for issuing and confirming Commitments for acquiring Mortgage Loans, or any such successor system.

#### **Synonyms**

• C&D

#### P

#### Person

Legal person, including an

- individual.
- estate.
- trust.
- corporation,
- · partnership,
- · limited liability company,
- financial institution,
- joint venture,
- · association, or
- other organization or entity (whether governmental or private).

#### **Synonyms**

- Persons
- Person's

#### Principal

Person who owns or controls, in the aggregate, directly or indirectly (together with that Person's Immediate Family Members, if an individual), specified interests in the Borrower per Part I, Chapter 3: Borrower, Guarantor, Key Principals, and Principals, Section 303: Key Principals, Principals, and Guarantors.

Effective: 12/26/2025

#### **Synonyms**

Principals

## R



#### Rate Lock

Agreement between you and the Investor containing the terms of the Lender-Arranged Sale or Multifamily Trading Desk trade of the Mortgage Loan and the MBS terms and conditions relating to the underlying MBS, if applicable, which may be documented via a recorded telephone conversation.

#### **Synonyms**

Rate Locks

S

Security

MBS, PFP MBS, or REMIC.

#### **Synonyms**

Securities

T

Transfer/Assumption

Transaction changing the ownership of the Borrower or Property.

Effective: 12/26/2025

# **Synonyms**

• Transfers/Assumptions