

Multifamily Selling and Servicing Guide

Effective as of November 4, 2025

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Section 201 Registration and Multifamily Affordability Estimator

▼ Requirements

You must:

- register each Mortgage Loan in DUS Gateway; and
- submit the Multifamily Affordability Estimator (MAE), and all other required affordability data, in DUS Gateway at the earlier of when you:
 - request a pricing quote, if it will incorporate the Property's affordability;
 and
 - place the transaction under application.

> Operating Procedures

You must submit:

- the MAE;
- all required data fields, including the following based on the completed MAE:
 - "% Mission Driven" in the "Deal Overview" section;
 - percent of AMI in the "Property Detail" section:
 - "% of Units <= 80% of AMI";
 - "% of Units <= 60% of AMI"; and
 - "% of Units <= 50% of AMI"; and
 - loan options based on the proposed transaction structure.

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Glossary

D

DUS Gateway

Multifamily pre-acquisition system, or any successor systems, recording deal registration, Pre-Review and/or waiver tracking, Mortgage Loan Commitments, and decision records.

M

Mortgage Loan

Mortgage debt obligation evidenced, or when made will be evidenced, by

- the Loan Documents, or
- a mortgage debt obligation with a Fannie Mae credit enhancement.

Synonyms

- Mortgage Loans
- Mortgage Loan's

P

Property

Multifamily residential real estate securing the Mortgage Loan, including the

- fee simple or Leasehold interest,
- · Improvements, and
- personal property (per the Uniform Commercial Code).

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Synonyms

- Properties
- Property's