



Fannie Mae®

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# Multifamily Selling and Servicing Guide

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## Section 101

### Pricing

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#### Requirements

You must use the Pricing Memo to determine delegated pricing for Guaranty Fees, Servicing Fees, and other fees for the applicable product and features.

#### Operating Procedures

For non-delegated pricing, submit your loan option requests in DUS Gateway.



# Glossary

## D

|             |  |
|-------------|--|
| DUS Gateway | Multifamily pre-acquisition system, or any successor systems, recording deal registration, Pre-Review and/or waiver tracking, Mortgage Loan Commitments, and decision records. |
|-------------|--|

## G

|          |  |
|----------|--|
| Guaranty | Payment Guaranty, Non-Recourse Guaranty, or other guaranty by a Guarantor for the Mortgage Loan. |
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## P

|              |  |
|--------------|--|
| Pricing Memo | Applicable DUS Pricing Memo or non-DUS Pricing Memo communicating pricing for various products and features. |
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### Synonyms

- Pricing Memos