

Multifamily Selling and Servicing Guide

Effective as of August 29, 2025

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Section 101 Pricing

✓ Requirements

You must use the Pricing Memo to determine delegated pricing for Guaranty Fees, Servicing Fees, and other fees for the applicable product and features.

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% Operating Procedures

For non-delegated pricing, submit your loan option requests in DUS Gateway.



Glossary

D

DUS Gateway

Multifamily pre-acquisition system, or any successor systems, recording deal registration, Pre-Review and/or waiver tracking, Mortgage Loan Commitments, and decision records.

G

Guaranty

Payment Guaranty, Non-Recourse Guaranty, or other guaranty by a Guarantor for the Mortgage Loan.

P

Pricing Memo

Applicable DUS Pricing Memo or non-DUS Pricing Memo communicating pricing for various products and features.

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Synonyms

Pricing Memos