

# Multifamily Selling and Servicing Guide

Effective as of December 26, 2025

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## **204.03B** Rate Lock Extensions

## ▼ Requirements

For	Extension Requirements
MBS or cash Multifamily Trading Desk trades	<ul> <li>If the initial Rate Lock Period was 90 days or less, you must <ul> <li>request Multifamily Trading Desk approval, and</li> <li>agree to pay any Rate Lock Extension Fee per the Pricing Memo.</li> </ul> </li> <li>If an extension would cause the total Rate Lock Period to exceed: <ul> <li>90 days, you must collect the additional required Minimum Good Faith Deposit; or</li> <li>180 days, you must obtain Fannie Mae Deal Team approval before seeking the extension and collect the additional required Minimum Good Faith Deposit.</li> </ul> </li> <li>After you agree to pay the Rate Lock Extension Fee, the Rate Lock expiration date will be changed to a date that <ul> <li>was mutually agreed to, and</li> </ul> </li> </ul>
	- is not more than 30days after the original Rate Lock expiration date.
Lender-Arranged Sales	If you negotiate a Rate Lock expiration date extension with the Third Party MBS Investor:  • You must notify the Fannie Mae Deal Team of the new Rate Lock expiration date and any required interest rate adjustment.  • The extension must not  - exceed 30days after the original Rate Lock expiration date, or  - cause the total Rate Lock Period to exceed 180 days.

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For	Extension Requirements
Forward Commitments	Per Part III, Chapter 19: Forward Commitments, Section 1903.05C: Forward Commitment Extensions.

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# **Glossary**

#### F

Fannie Mae Deal Team

Team responsible for reviewing Pre-Review Mortgage Loans, waivers, etc.

#### **Synonyms**

Deal Team

**Forward Commitment** 

Commitment to purchase a permanent Mortgage Loan for a to-be constructed or rehabilitated Property.

#### **Synonyms**

- Forward Commitment's
- Forward Commitments

# $\mathbf{L}$

Lender

Person Fannie Mae approved to sell or service Mortgage Loans.

### **Synonyms**

- Lenders
- Lender's

## M

**MBS** 

Mortgage-Backed Security

Minimum Good Faith

Deposit

Amount you are required to collect when originating a Mortgage Loan per Part IV, Chapter 2: Rate Lock and Committing, Section 203.02: Minimum Good Faith Deposit.

Multifamily Trading

Desk

Team that quotes interest rate pricing for a Mortgage Loan and can be contacted at (888) 889-1118.

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### P



**Pricing Memo** 

Applicable DUS Pricing Memo or non-DUS Pricing Memo communicating pricing for various products and features.

#### **Synonyms**

Pricing Memos

#### R

Rate Lock

Agreement between you and the Investor containing the terms of the Lender-Arranged Sale or Multifamily Trading Desk trade of the Mortgage Loan and the MBS terms and conditions relating to the underlying MBS, if applicable, which may be documented via a recorded telephone conversation.

#### **Synonyms**

Rate Locks

Rate Lock Period

Time from Rate Lock execution through the Settlement Date.

#### T

Third Party MBS Investor

MBS Investor for an MBS Mortgage Loan that is not the Multifamily Trading Desk.

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#### **Synonyms**

• Third Party MBS Investor's