

# Multifamily Selling and Servicing Guide

Effective as of August 29, 2025

No portion of this Multifamily Selling and Servicing Guide may be reproduced in any form or by any means without Fannie Mae's prior written permission, except as may be provided herein or unless otherwise permitted by law. Limited permission to reproduce this Multifamily Selling and Servicing Guide in print, in whole or in part, and limited permission to distribute electronically parts of this Multifamily Selling and Servicing Guide, are granted to Fannie Mae-approved Lenders strictly for their own use in originating and selling multifamily Mortgage Loans to, and servicing multifamily Mortgage Loans for, Fannie Mae. Fannie Mae may revoke this limited permission by sending 60 days advance written notice to any or all Fannie Mae-approved Lenders.



# TABLE OF CONTENTS

Part IV Section 501 Generally	3
501.01 Cash and MBS	
501.02 Delivery and Purchase	
501.03 C&D Purchase Notification	
501.04 Fannie Mae Loan Number	4
GLOSSARY	6

Effective: 08/29/2025



# **Section 501** Generally

#### **501.01** Cash and MBS

#### ✓ Requirements

Before Fannie Mae purchases an MBS Mortgage Loan or a Cash Mortgage Loan per the Commitment, you must ensure

- the Mortgage Loan complies with Part IV, and
- an MBS Mortgage Loan complies with all disclosure requirements.

#### **501.02** Delivery and Purchase

### ✓ Requirements

You must deliver the Mortgage Loan by the Delivery deadline to ensure sufficient time for Fannie Mae to review the Mortgage Loan data and Mortgage Loan Delivery Package for purchase.

# Operating Procedures

Loan Type	Fannie Mae will
MBS Mortgage Loan	Purchase the Mortgage Loan on the Book-Entry Date by wiring the MBS via the Federal Reserve book-entry system per the wiring instructions you submitted in C&D.

Effective: 08/29/2025



Loan Type	Fannie Mae will
Cash Mortgage Loan	<ul> <li>Purchase the Mortgage Loan 48 hours after certifying it.</li> <li>Wire the purchase amount per the wiring instructions you submitted in C&amp;D.</li> <li>Disburse funds per this Chapter and the payee codes you submitted in C&amp;D (see Part IV, Chapter 4: Delivery, Section 404.02: Wiring Payee Codes).</li> <li>Issue a detailed electronic purchase advice for each Mortgage Loan listing components of the net disbursement, including <ul> <li>purchased principal,</li> <li>any accrued interest,</li> <li>prepaid interest, or</li> <li>returned fees.</li> </ul> </li> <li>Assume no responsibility or liability for disbursing any other funds.</li> </ul>

# Guidance

For a Cash Mortgage Loan, you may request that Fannie Mae purchase the Mortgage Loan before the Commitment expiration date by

- selecting the Targeted Funding Date option in C&D, and
- ensuring Fannie Mae receives the complete Delivery 3 Business Days before (and not including) the requested purchase date.

#### **501.03** C&D Purchase Notification

# Operating Procedures

After Fannie Mae acquires the Mortgage Loan, you will see the status in C&D of

Effective: 08/29/2025

- "Funded" for a Cash Mortgage Loan, or
- "Active/Issued" for an MBS Mortgage Loan.

#### **501.04** Fannie Mae Loan Number





You must reference the Loan Number in all communications with Fannie Mae about the Mortgage Loan.

# **>** Operating Procedures

You will receive the Loan Number through C&D after

■ Fannie Mae closes the MBS Pool for an MBS Mortgage Loan, or

Effective: 08/29/2025

you submit the Mortgage Loan data for a Cash Mortgage Loan.



# **Glossary**

# B

**Book-Entry Date** 

Date a Security is delivered by Fannie Mae via the Federal Reserve book-entry system to the applicable Investor's designated book-entry account at a depository institution.

#### **Synonyms**

- Book-Entry Delivery Date
- Settlement Date

C

Cash Mortgage Loan

Mortgage Loan purchased by Fannie Mae in exchange for cash.

#### **Synonyms**

Cash Mortgage Loans

Commitment

Contractual agreement between you and Fannie Mae where Fannie Mae agrees to buy a Mortgage Loan at a future date in exchange for an MBS, or at a specific price for a Cash Mortgage Loan, and you agree to Deliver that Mortgage Loan.

Effective: 08/29/2025

# Synonyms

- Committed
- Commitments

D



Delivery

Submission of all correct, accurate, and certifiable documents, data, and information with all applicable documents properly completed, executed, and recorded as needed, and any deficiencies resolved to Fannie Mae's satisfaction.

#### **Synonyms**

- Deliver
- Delivered
- Deliveries

L

Loan Number 10-digit number assigned by Fannie Mae to each

Mortgage Loan.

M

MBS Mortgage-Backed Security

MBS Mortgage Loan Mortgage Loan purchased by Fannie Mae in exchange

for an issued MBS backed by the Mortgage Loan.

Effective: 08/29/2025

**Synonyms** 

• MBS Mortgage Loans

MBS Pool MBS Security backed by MBS Mortgage Loans.

**Synonyms** 

- MBS Pools
- MBS Pool's



## Mortgage Loan

Mortgage debt obligation evidenced, or when made will be evidenced, by

- the Loan Documents, or
- a mortgage debt obligation with a Fannie Mae credit enhancement.

## **Synonyms**

- Mortgage Loans
- Mortgage Loan's

# Mortgage Loan Delivery Package

Loan Documents and underwriting material required in connection with the Delivery of a Mortgage Loan.

Effective: 08/29/2025