

Multifamily Selling and Servicing Guide

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TABLE OF CONTENTS

Part IV Secti	ion 702 ARM Loan and SARM Loan Conversions	3
	702.01 Governing Documents	3
	702.02 Minimum Conversion Debt Service Ratio	3
	702.03 Conversion Criteria	3
	702.04 Guaranty Fee and Servicing Fee	4
	702.05 Interest-Only	4
	702.06 Fixed Rate Amortization	5
	702.07 Fixed Rate Debt Service Payments	5
	702.08 Fixed Rate MBS Trade Premium	6
	702.09 New Property Condition Assessment (PCA)	6
GLOSSARY		

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Section 702 ARM Loan and SARM Loan Conversions

702.01 Governing Documents

Requirements

For interest rate conversions, you must comply with the following documents and order of priority:

- Interest Rate Conversion Agreement;
- Loan Documents; and
- this Chapter.

702.02 Minimum Conversion Debt Service Ratio

☑ Requirements

To convert	You must
A Mortgage Loan to a fixed rate	Confirm the Minimum Conversion Debt Service Ratio (per the Interest Rate Conversion Agreement) is met.
A Supplemental Mortgage Loan to a fixed rate	Confirm the Minimum Conversion Debt Service Ratio is met using the sum of
	the current annual combined debt service of all Pre-Existing Mortgage Loans (using the maximum interest rate for any variable rate Pre-Existing Mortgage Loan), plus the annual debt service of the converted fixed rate Supplemental Mortgage Loan.

702.03 Conversion Criteria

▼ Requirements

You must comply with the following table.

Criteria	You must
1	Enter delegated and non-delegated conversions in DUS Gateway.

Effective: 11/04/2025



Criteria	You must	
Effective Date	Ensure the conversion is effective on a payment date (i.e., the 1st day of the month).	
Conversion Timeline	For an ARM Loan, exercise the conversion after the 1st Loan Year, and up to, and including, the last day of the 5th Loan Year.	
	 For a SARM Loan, exercise the conversion after the 1st Loan Year, and up to, and including, the 1st day of the 3rd month before the Maturity Date. 	
Loan Term	Convert to a fixed rate Mortgage Loan with a loan term	
	greater than or equal to 7 years, and less than or equal to 10 years.	
Underwriting	Underwrite the conversion as follows:	
	 Base actual DSCR on the trailing 12-month period from the most recent supportable actual operations per the Borrower's Property financial statements. Ensure actual DSCR meets the minimum required DSCR for a fixed rate Mortgage Loan at the same Pricing and Underwriting Tier as the original ARM Loan or SARM Loan. Comply with the Loan Documentation Requirements (Form 6000). 	

702.04 Guaranty Fee and Servicing Fee

✓ Requirements

You must calculate the Gross Note Rate using the current Guaranty Fee and Servicing Fee for a fixed rate Mortgage Loan in effect at Rate Lock.

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702.05 Interest-Only

✓ Requirements



If an interest-only ARM Loan or SARM Loan converts during the interest-only period and the new loan term is less than the original term, you must ensure

- the interest-only period does not carry over, and
- fixed rate amortization begins immediately.



If an interest-only ARM Loan or SARM Loan converts during the interest-only period and the new loan term is greater than or equal to the original term, you may allow the remaining interest-only period to carry over to the fixed rate Mortgage Loan.

702.06 Fixed Rate Amortization

Requirements

You must comply with the following table.

For ARM Loans and SARM Loans with	The fixed rate amortization term will be
Full-term interest-only	360 months.
 Partial interest-only or amortization, a fixed rate term greater than or equal to the original ARM Loan or SARM Loan term, and a most recent Property Condition Rating of 1 or 2 	360 months.
Other characteristics	equal to • the original ARM Loan or SARM Loan amortization term (in months), minus • the number of monthly payments (P&I or interest-only) since the Mortgage Loan Origination Date.

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702.07 Fixed Rate Debt Service Payments

Operating Procedures



To calculate the fixed rate monthly P&I payments, you must:

- 1. Determine the amount required to repay the Mortgage Loan UPB.
- 2. Divide the amount into equal monthly installments.
- Include interest accrued at the fixed rate over the amortization term per Part IV, Chapter 7: Variable Rate Conversions and Renewals, Section 702.06: Fixed Rate Amortization.
- 4. Use a 30/360 interest accrual method, regardless of whether the Mortgage Loan uses a 30/360 or an actual/360 interest accrual method.

702.08 Fixed Rate MBS Trade Premium

Requirements

For premiums on fixed rate MBS trades, you must comply with the Pricing Memo.

702.09 New Property Condition Assessment (PCA)

✓ Requirements

For any non-MAH Property, you must obtain a new full PCA per Form 4099 if the conversion extends the term of the fixed rate Mortgage Loan beyond the original term of the ARM Loan or SARM Loan.

You must obtain a full PCA every 5 years for an MAH Property per Part V, Chapter 4: Asset Management: Loan Document Administration, Section 408.04E: New Property Condition Assessments.

You must obtain the PCA by the earlier of

the final Loan Year of the ARM Loan or SARM Loan if it had not been converted, or

Effective: 11/04/2025

Loan Year 10.



Glossary

\mathbf{B}

Borrower

Person who is the obligor per the Note.

Synonyms

- Borrowers
- · Borrower's

D

DUS Gateway

Multifamily pre-acquisition system, or any successor systems, recording deal registration, Pre-Review and/or waiver tracking, Mortgage Loan Commitments, and decision records.

G

Gross Note Rate

Interest rate stated in the Loan Documents.

Guaranty Fee

Fee retained by Fannie Mae for credit enhancing a Mortgage Loan or assuming credit risk on a Mortgage Loan, and which may be expressed as a percentage.

Synonyms

Guaranty Fees

I

Interest Rate

Conversion Agreement

Document describing the terms and conditions when a Mortgage Loan interest rate may convert from an adjustable rate to a fixed rate.

L

Loan Documentation Requirements

Loan Documents listed in Form 6000 applicable to the particular Mortgage Loan execution and/or product and features.

Effective: 11/04/2025



Loan Documents

All Fannie Mae-approved documents evidencing, securing, or guaranteeing the Mortgage Loan.

Synonyms

- Loan Document
- Mortgage Loan Document
- Mortgage Loan Documents

Loan Year

Period beginning on the date of the Note and ending on the last day of the month that is 12 full months after the date of the Note, and each successive 12-month period thereafter.

Synonyms

Loan Years

M

Maturity Date

Date all Mortgage Loan amounts become fully due and payable per the Loan Documents.

Synonyms

Maturity Dates

MBS

Mortgage-Backed Security

Mortgage Loan

Mortgage debt obligation evidenced, or when made will be evidenced, by

- the Loan Documents, or
- a mortgage debt obligation with a Fannie Mae credit enhancement.

Effective: 11/04/2025

Synonyms

- Mortgage Loans
- Mortgage Loan's



Mortgage Loan Origination Date

Date you fund a Mortgage Loan to the Borrower.

Synonyms

- Mortgage Loan's Origination Date
- Origination Date

P

P&I

Principal and interest

Pre-Existing Mortgage Loan

Multifamily residential real estate loan secured by Liens against the Property having higher priority than the Lien securing the Subordinate Loan purchased by Fannie Mae.

Synonyms

Pre-Existing Mortgage Loans

Pricing and Underwriting Tier

Tier 1, Tier 2, Tier 3, or Tier 4 per the Multifamily Underwriting Standards (Form 4660).

Synonyms

• Tier

Pricing Memo

Applicable DUS Pricing Memo or non-DUS Pricing Memo communicating pricing for various products and features.

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Synonyms

Pricing Memos



Property

Multifamily residential real estate securing the Mortgage Loan, including the

- fee simple or Leasehold interest,
- · Improvements, and
- personal property (per the Uniform Commercial Code).

Synonyms

- Properties
- Property's

Property Condition Rating

An assessment of the Property's overall condition per the MBA Standard Inspection Form, expressed on a scale from 1 (the best Property Condition Rating) to 5 (lowest Property Condition Rating).

Synonyms

Property Condition Ratings

R

Rate Lock

Agreement between you and the Investor containing the terms of the Lender-Arranged Sale or Multifamily Trading Desk trade of the Mortgage Loan and the MBS terms and conditions relating to the underlying MBS, if applicable, which may be documented via a recorded telephone conversation.

Synonyms

Rate Locks

S

Servicing Fee

Fee a Servicer receives for collecting payments, managing operational procedures, and assuming your portion of credit risk for a Mortgage Loan, and which may be expressed as a percentage.

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Synonyms

Servicing Fees



Supplemental Mortgage Loan

Mortgage Loan purchased by Fannie Mae that is subordinated to, and has a Mortgage Loan Origination Date after, the Senior Mortgage Loan that is also owned by Fannie Mae.

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Synonyms

• Supplemental Mortgage Loans



UPB Unpaid Principal Balance

Synonyms

• UPBs