



Fannie Mae®

---

# Multifamily Selling and Servicing Guide

Effective as of April 3, 2026

No portion of this Multifamily Selling and Servicing Guide may be reproduced in any form or by any means without Fannie Mae's prior written permission, except as may be provided herein or unless otherwise permitted by law. Limited permission to reproduce this Multifamily Selling and Servicing Guide in print, in whole or in part, and limited permission to distribute electronically parts of this Multifamily Selling and Servicing Guide, are granted to Fannie Mae-approved Lenders strictly for their own use in originating and selling multifamily Mortgage Loans to, and servicing multifamily Mortgage Loans for, Fannie Mae. Fannie Mae may revoke this limited permission by sending 60 days advance written notice to any or all Fannie Mae-approved Lenders.



## **TABLE OF CONTENTS**

---

Part III Section 1802.01 Engagement ..... 3



## 1802.01 Engagement

### Requirements

You must request Fannie Mae's outside counsel assignment before any transaction structuring discussions begin.

### Operating Procedures

To request Fannie Mae's outside counsel assignment, submit a Counsel Designation Request ([Form 4625.B](#)) to [counsel\\_designations@fanniemae.com](mailto:counsel_designations@fanniemae.com).

Fannie Mae selects its own outside counsel but may consider your request for a specific counsel.