

Multifamily Selling and Servicing Guide

Effective as of August 29, 2025

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103.01 Servicing File

Requirements

You must immediately deliver to Fannie Mae:

- the original Letter of Credit; and
- any new, replacement, or amended Letter of Credit delivered to you.

% Operating Procedures

In your Servicing File, you must keep a copy of any

- Letter of Credit, and
- the associated Achievement Agreement or other Collateral Agreement.



Glossary

A Achievement Agreement

Agreement requiring the Borrower to provide a letter of credit, cash, or guaranty as additional collateral to support the Mortgage Loan amount and specifying the terms for releasing the collateral.

Synonyms

Achievement Agreements

C

Collateral Agreement	Agreement granting a security interest in Mortgage Loan
	collateral not covered by the Security Instrument.

Synonyms

Collateral Agreements

L

Letter of Credit	Letter of Credit approved by Fannie Mae per Part I, Chapter 2: Mortgage Loan, Section 204: Letters of Credit.
	Synonyms • Letters of Credit • Letter of Credit's • LOC • LOCs
S	
Servicing File	Your file for each Mortgage Loan serviced.
	Synonyms

Servicing Files