

Multifamily Selling and Servicing Guide

Effective as of August 29, 2025

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Effective: 08/29/2025



103.05B Rating Noncompliance

% Operating Procedures

If the rating of the financial institution issuing or confirming the Letter of Credit does not comply with	You must
Part I, Chapter 2: Mortgage Loan, Section 204.02: Issuers and Ratings	Promptly notify Multifamily Business Operations even if the Achievement Agreement or other Collateral Agreement • provides different acceptable issuer rating criteria, or • does not authorize Fannie Mae to act if the rating falls.
Rating criterial in the Achievement Agreement or other Collateral Agreement	 Promptly notify Multifamily Business Operations. Require the Borrower to provide a replacement or confirming Letter of Credit from an acceptably rated institution by the: replacement deadline per the Achievement Agreement or Collateral Agreement; or earlier of 30 days after notifying the Borrower, or 5 Business Days before the Letter of Credit expires.

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Glossary

A

Achievement Agreement Agreement requiring the Borrower to provide a letter of credit, cash, or guaranty as additional collateral to support the Mortgage Loan amount and specifying the terms for releasing the collateral.

Synonyms

Achievement Agreements

B

Borrower

Person who is the obligor per the Note.

Synonyms

- Borrowers
- · Borrower's

C

Collateral Agreement

Agreement granting a security interest in Mortgage Loan collateral not covered by the Security Instrument.

Synonyms

Collateral Agreements

L

Letter of Credit

Letter of Credit approved by Fannie Mae per Part I, Chapter 2: Mortgage Loan, Section 204: Letters of Credit.

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Synonyms

- Letters of Credit
- · Letter of Credit's
- LOC
- LOCs

M



Mortgage Loan

Mortgage debt obligation evidenced, or when made will be evidenced, by

- the Loan Documents, or
- a mortgage debt obligation with a Fannie Mae credit enhancement.

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Synonyms

- Mortgage Loans
- Mortgage Loan's

Multifamily Business Operations Team that can be contacted at multifamily_bizops@fanniemae.com.