

# Multifamily Selling and Servicing Guide

Effective as of June 30, 2025

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#### 503.03 Annual Financial Analysis of Operations

#### **503.03A** Reporting Period

#### Requirements

The annual Financial Analysis of Operations (Form 4254 or Form 4254.Seniors) for each Property must cover the

- previous calendar year for a Property with a 12/31 fiscal year end, or
- fiscal year ending in the previous calendar year for a Property with a non-12/31 fiscal year end.

#### 503.03B Submission

## **%** Operating Procedures

- 1. Comply with the Annual Reporting Protocol table.
- 2. Analyze the Borrower's operating statements per Form 4254.DEF.
- 3. Indicate on each statement line which of the Borrower's income and expense items are included.
- 4. Provide the pertinent income, expense, and other required data for the current reporting period in the MAMP.

Annual Reporting Protocol			
For	Due Date	You must	
First Year			
A Mortgage Loan Fannie Mae purchases on or before June 30	June 1 of the following year.	Annualize the operating data to represent 12 months of operations.	
A Mortgage Loan Fannie Mae purchases on or after July 1	June 1 of the second year after purchase.	Submit 12 months of actual operating data.	
Subsequent Years			



Annual Reporting Protocol				
For	Due Date	You must		
Every Property	<ul> <li>June 1 for a Property with a 12/31 fiscal year end, or</li> <li>for a Property with a non-12/31 fiscal year end: <ul> <li>within 150 days</li> </ul> </li> <li>after the fiscal year-end; and <ul> <li>submit a data</li> </ul> </li> <li>change request via the MAMP to change the Borrower's fiscal year end.</li> </ul>	Submit 12 months of actual operating data.		

#### 503.03C Annual Review

## **%** Operating Procedures

Within 15 Business Days after Fannie Mae notifies you of a Mortgage Loan review, you must submit:

- the Borrower's operating statements, with each income and expense line item indicated per Form 4254.DEF;
- the Borrower's escrow activity reconciliation; and
- any other requested documentation.



# Glossary

# B

Person who is the obligor per the Note. Borrower Synonyms Borrowers • Borrower's Μ MAMP Multifamily Asset Management Portal used to submit Property inspections, • operating statements, requested modifications, asset management reports, and • data corrections for loan or property attributes. Synonyms Multifamily Asset Management Portal • MAMP's

Mortgage Loan Mortgage debt obligation evidenced, or when made will be evidenced, by

- the Loan Documents, or
- a mortgage debt obligation with a Fannie Mae credit enhancement.

## Synonyms

- Mortgage Loans
- Mortgage Loan's

P

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### Property

Multifamily residential real estate securing the Mortgage Loan, including the

- fee simple or Leasehold interest,
- Improvements, and
- personal property (per the Uniform Commercial Code).

#### Synonyms

- Properties
- Property's