

Multifamily Selling and Servicing Guide

Effective as of June 30, 2025

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Section 2201 Description

✓ Requirements

An SDW Housing Property is a Property where:

- either
 - all rent restrictions are newly imposed by the Borrower, or
 - new rent restrictions are being added to existing rent restrictions; and
- the aggregate rent restrictions:
 - meet or exceed 20% @ 80%: at least 20% of all units have rent restrictions in place making them affordable to households earning up to the following as adjusted for family size:
 - 80% of AMI; or
 - 100% of AMI in an FHFA-designated "cost-burdened" market; or
 - 120% of AMI in an FHFA-designated "very cost-burdened" market;
 - are in place at the Property by the Mortgage Loan Origination Date;
 and
 - remain in place during the entire Mortgage Loan term.

An SDW Housing Property is ineligible if:

- 3 or more years of LIHTC restrictions remain; and
- the Borrower intends to enter into the Qualified Contract Process (per Internal Revenue Code Section 42) within 3 years after the Mortgage Loan Origination Date.

Guidance

FHFA annually designates the "cost-burdened" and "very cost-burdened" markets.

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- As designated by FHFA, the income threshold for affordability is:
 - 100% of AMI or below for "cost-burdened" markets; and
 - 120% of AMI or below for "very cost-burdened" markets.
- This market designation is available in the:



 Very Cost-Burdened and Cost-Burdened Renter Multifamily Markets; and

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 "Sponsor-Dedicated Workforce (SDW) Housing" section of the Affordable Housing Data Guidance Job Aid.



Glossary

B

Borrower

Person who is the obligor per the Note.

Synonyms

- Borrowers
- · Borrower's

F

FHFA

Federal Housing Finance Agency.

 \mathbf{M}

Mortgage Loan

Mortgage debt obligation evidenced, or when made will be evidenced, by

- the Loan Documents, or
- a mortgage debt obligation with a Fannie Mae credit enhancement.

Synonyms

- Mortgage Loans
- Mortgage Loan's

Mortgage Loan Origination Date

Date you fund a Mortgage Loan to the Borrower.

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Synonyms

- Mortgage Loan's Origination Date
- Origination Date

P



Property

Multifamily residential real estate securing the Mortgage Loan, including the

- fee simple or Leasehold interest,
- · Improvements, and
- personal property (per the Uniform Commercial Code).

Synonyms

- Properties
- Property's

S

Sponsor

Principal equity owner and/or primary decision maker of the Borrower (often the Key Principal or the Person Controlling the Key Principal).

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Synonyms

- Sponsors
- Sponsor's