

Multifamily Selling and Servicing Guide

Effective as of December 26, 2025

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TABLE OF CONTENTS

Part III Section 103.05 Additional Underwriting Documentation	3
GLOSSARY	. 4

Effective: 12/26/2025



103.05 Additional Underwriting Documentation

▼ Requirements

Your underwriting must include the following:

- name of the college/university and its current total enrollment;
- current enrollment percentages of full-time graduate and undergraduate students;
- location of the Property relative to the campus;
- whether the Property is part of the college/university's housing referral program;
- details of the Property's amenity package;
- whether the Property is convenient to a college/university-sponsored transportation line;
- detailed description of the related rental housing market, including
 - the amount of on-campus rental housing space occupied or available, and
 - any future on- or off-campus rental housing planned or under construction;
- percentage of the Property's units pre-leased for the semester/quarter;
- percentage of the Property's tenants who are students;
- percentage of the Property's leases that have a term of less than 12months;
- whether the Property is subject to a Ground Lease or master lease and, if so, the structure and terms of the lease; and

Effective: 12/26/2025

whether parental guaranties are required for leases at the Property.



Glossary

G

Ground Lease

Contract for the rental of land, usually on a long term basis.

P

Property

Multifamily residential real estate securing the Mortgage Loan, including the

- fee simple or Leasehold interest,
- Improvements, and
- personal property (per the Uniform Commercial Code).

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Synonyms

- Properties
- Property's