

# Multifamily Selling and Servicing Guide

Effective as of December 1, 2025

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# TABLE OF CONTENTS

Part III Section 504.02 Skilled Nursing NCF Test	3
GLOSSARY	5



#### **504.02** Skilled Nursing NCF Test

#### ▼ Requirements

Fannie Mae will not purchase any Mortgage Loan if the Skilled Nursing NCF is more than 20% of the Property's NCF.

#### You must:

- Calculate the Skilled Nursing NCF at underwriting to determine if the Property will meet this Skilled Nursing NCF test.
- Retest all Properties with Skilled Nursing units annually after closing to ensure compliance.
- Contact the Fannie Mae Deal Team to ensure the Loan Documents for any transaction with Skilled Nursing units include appropriate modifications.

The Skilled Nursing NCF test is a Property-specific test. You must separately test a Property with Skilled Nursing units, if the Mortgage Loan is

- secured by multiple Properties, or
- cross-defaulted or cross-collateralized with another Mortgage Loan.

You must use the following table to calculate the Skilled Nursing NCF.

REQUIRED SKILLED NURSING NCF AND PERCENTAGE (SENIORS HOUSING PROPERTY)				
Item	Function	Description		
SKILLED NURSING EFFECTIVE GROSS INCOME				
1		SKILLED NURSING INCOME actual trailing 12- month collections for Skilled Nursing units (if 12- month collections are not available, then actual trailing 6-month collections (annualized)).		
2	MINUS	20% of collections based on the trailing period used in determining the Skilled Nursing income.		
3	PLUS	Ancillary income attributable to Skilled Nursing units.		
	EQUALS	SKILLED NURSING EFFECTIVE GROSS INCOME (EGI)		



# REQUIRED SKILLED NURSING NCF AND PERCENTAGE (SENIORS HOUSING PROPERTY)

Item	Function	Description		
item	FullClion	Description		
SKILLED NURSING EXPENSES				
4	MINUS	Fixed expenses greater of actual or allocated fixed expenses (e.g., real estate taxes, liability insurance, etc.) for Skilled Nursing units.		
5	MINUS	Variable operating expenses for Skilled Nursing units.		
	EQUALS	SKILLED NURSING NCF		
6	DIVIDED BY	Underwritten NCF per Part III, Chapter 5: Seniors Housing Properties, Section 504.01: Underwritten NCF.		
	EQUALS	SKILLED NURSING NCF PERCENTAGE		



# **Glossary**

## F

Fannie Mae Deal Team

Team responsible for reviewing Pre-Review Mortgage Loans, waivers, etc.

#### **Synonyms**

Deal Team

#### L

**Loan Documents** 

All Fannie Mae-approved documents evidencing, securing, or guaranteeing the Mortgage Loan.

#### **Synonyms**

- Loan Document
- Mortgage Loan Document
- Mortgage Loan Documents

## M

Mortgage Loan

Mortgage debt obligation evidenced, or when made will be evidenced, by

- the Loan Documents, or
- a mortgage debt obligation with a Fannie Mae credit enhancement.

Effective: 12/01/2025

#### **Synonyms**

- Mortgage Loans
- Mortgage Loan's

# P



**Property** 

Multifamily residential real estate securing the Mortgage Loan, including the

- fee simple or Leasehold interest,
- Improvements, and
- personal property (per the Uniform Commercial Code).

#### **Synonyms**

- Properties
- Property's

S

**Skilled Nursing** 

Seniors Housing Property with units that are highly regulated and provide 24-hour resident supervision and registered nursing care services.