

Multifamily Selling and Servicing Guide

Effective as of August 29, 2025

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501.01A Generally

🔵 Guidance

When terms or acronyms for insurance forms and policies are capitalized in this Chapter, they refer to Insurance Services Office (ISO) forms and policies or their equivalent. Other capitalized terms and acronyms have standard insurance industry meanings.

Requirements

As of the Mortgage Loan Origination Date, you must ensure each Property is covered by compliant property insurance and liability insurance.

You must ensure all insurance policies:

- list the Borrower as a named insured;
- are written on an Occurrence-Based Policy, except the following, which may be written on an Occurrence-Based Policy or a Claims-Made Policy:
 - earthquake insurance;
 - directors' and officers' insurance;
 - professional liability insurance; and
 - general liability insurance for Seniors Housing Properties only when combined with professional liability insurance;
- unless the Loan Documents expressly state otherwise, require the carrier to notify the named Mortgagee and/or Additional Insured in writing
 - at least 10 days before policy cancellation for non-payment of premium, and
 - 30 days before cancellation for any other reason;
- except for professional liability insurance, name:
 - Fannie Mae as Additional Insured on
 - general liability insurance, and
 - excess/umbrella insurance; and
 - "Fannie Mae, its successors, and assigns" as Mortgagee and Loss Payee on property insurance; and
- use Replacement Cost Basis; however, coverage for roofs may use



- Actual Cash Basis, or
- Replacement Cost Basis.

Guidance

You should:

- obtain the advance cancellation notice for the benefit of each Mortgagee and Additional Insured from the insurance carriers whenever possible; or
- if the insurer will not provide advance cancellation notices, ensure the Loan Documents were not modified in any manner limiting:
 - the Borrower's obligation to promptly inform you of any notice of cancellation it receives from an insurance carrier; or
 - any recourse liability of the Borrower or any Guarantor for failing to maintain all insurance coverages required by the
 - Loan Documents, and
 - Guide.

When a Property management company provides insurance, you should confirm the Borrower is listed as an Additional Named Insured on the applicable policies.

An acceptable mortgagee clause is:

- Fannie Mae, its successors and/or assigns, as their interest may appear c/o [Lender Name] Lender's Street Address or PO Box
- Lender's City, State and Zip Code

Operating Procedures

If the insurer will not provide advance cancellation notices, your Servicing File must include

- evidence of your attempts to obtain the notice provisions, and
- a copy of the state statute regarding cancelation notification.



Glossary

B

Borrower	Person who is the obligor per the Note.
	Synonyms • Borrowers • Borrower's
G	
Guarantor	 Key Principal or other Person executing a Payment Guaranty, Non-Recourse Guaranty, or any other Mortgage Loan guaranty.
	Synonyms • Guarantors
Guide	Multifamily Selling and Servicing Guide controlling all Lender and Servicer requirements unless a Lender Contract specifies otherwise.
	Synonyms • DUS Guide
L	
Lender	Person Fannie Mae approved to sell or service Mortgage Loans.
	Suponyme

Synonyms

- Lenders
- Lender's

Your file for each Mortgage Loan serviced.

Synonyms

Servicing Files

S

Servicing File

Ρ Property

Multifamily residential real estate securing the Mortgage Loan, including the

· fee simple or Leasehold interest,

Mortgage Loan's Origination Date

- · Improvements, and
- personal property (per the Uniform Commercial Code).

Synonyms

- Properties
- Property's

Mortgage Loan **Origination Date**

Μ

Date you fund a Mortgage Loan to the Borrower.

Loan Document

Synonyms

Origination Date

Synonyms

- Mortgage Loan Document
- Mortgage Loan Documents

Loan Documents

All Fannie Mae-approved documents evidencing, securing, or guaranteeing the Mortgage Loan.

