

Multifamily Selling and Servicing Guide

Effective as of November 4, 2025

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TABLE OF CONTENTS

Part II Section 502.04 Earthquake Insurance	3
GLOSSARY	5

Effective: 11/04/2025



502.04 Earthquake Insurance

✓ Requirements

You must ensure the Property has earthquake insurance if required by Fannie Mae. For any required coverage, ensure the:

- coverage is at least 100% of the Insurable Value;
- deductible does not exceed the greater of:
 - 7.5% of the collateral's Total Insurable Value; or
 - the applicable maximum amount per Part II, Chapter 5: Property and Liability Insurance, Section 501.02B: Deductibles; and
- business income insurance:
 - waiting period does not exceed the greatest of:
 - when expressed as a number of days, 15 days;
 - when expressed as a dollar amount, \$100,000; or
 - the applicable maximum amount per Part II, Chapter 5: Property and Liability Insurance, Section 501.02A: Minimum Coverage Amounts; and
 - is based on:
 - Actual Loss Sustained for 12 months; or
 - the most recent annual reported (or annualized, if annual financial are unavailable):
 - EGI; or
 - NOI plus continuing expenses.

Earthquake insurance may be required while the Property is being retrofitted.

Guidance

For business income insurance deductible, if a dollar amount is indicated, you should calculate the per day amount ensuring the deductible does not exceed the 15-day total amount allowed. See Part II, Chapter 5: Property and Liability Insurance, Section 502.02: Named Storm Insurance for a deductible calculation example.

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% Operating Procedures

If retrofitting is required and not completed within the agreed timeframe, you must not accept earthquake insurance as a substitute.

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Glossary

I

Insurable Value

For any Property, the estimate of the maximum dollar amount needed to replace, repair, or reproduce the Property, but excluding any land value.

Synonyms

Insurable Values

P

Property

Multifamily residential real estate securing the Mortgage Loan, including the

- fee simple or Leasehold interest,
- Improvements, and
- personal property (per the Uniform Commercial Code).

Synonyms

- Properties
- Property's

T

Total Insurable Value

For any Property, the sum of the full value of the insured's:

- covered Property;
- Property-related business income values; and

Effective: 11/04/2025

• any other covered Property interests.

Synonyms

Total Insurable Values