

Multifamily Selling and Servicing Guide

Effective as of December 1, 2025

No portion of this Multifamily Selling and Servicing Guide may be reproduced in any form or by any means without Fannie Mae's prior written permission, except as may be provided herein or unless otherwise permitted by law. Limited permission to reproduce this Multifamily Selling and Servicing Guide in print, in whole or in part, and limited permission to distribute electronically parts of this Multifamily Selling and Servicing Guide, are granted to Fannie Mae-approved Lenders strictly for their own use in originating and selling multifamily Mortgage Loans to, and servicing multifamily Mortgage Loans for, Fannie Mae. Fannie Mae may revoke this limited permission by sending 60 days advance written notice to any or all Fannie Mae-approved Lenders.



TABLE OF CONTENTS

Part II Section 106 Certificates of Occupancy	3
GLOSSARY	5

Effective: 12/01/2025



Section 106 Certificates of Occupancy

✓ Requirements

Certificates of Occupancy		
For any	You must	
Property with construction or rehabilitation work completed within the last 12 months	 Ensure all units have a certificate of occupancy. Obtain copies of all certificates of occupancy from the Borrower. Retain them in your Servicing File. 	
Other Property	 Determine if each unit had a certificate of occupancy at some point. Attempt to obtain copies of them. Retain them in your Servicing File. 	

Guidance

No Certificate of Occupancy		
If you cannot obtain	You should	
Copies of certificates of occupancy for a Property (for example, because of the Property's age, or the records of the jurisdiction where the Property is located)	 Exclude the income generated by any units without a certificate of occupancy, but include all expenses (including replacement reserves) for the maintenance of these units. Look for other evidence that certificates of occupancy had been issued. 	

Effective: 12/01/2025



No Certificate of Occupancy

Effective: 12/01/2025

Copies or other sufficient evidence of a certificate of occupancy

Analyze the risk to the Property if one had never been issued, by considering if:

- your physical inspection reveals any life safety issues;
- all units are accessible through normal access routes (and not, for example, through a former janitorial closet);
- the insurance excludes coverage of a casualty originating from a unit without a certificate of occupancy; and
- the Property is located in a market that exhibits low vacancies and barriers to entry.



Glossary

B

Borrower

Person who is the obligor per the Note.

Synonyms

- Borrowers
- · Borrower's

P

Property

Multifamily residential real estate securing the Mortgage Loan, including the

- fee simple or Leasehold interest,
- Improvements, and
- personal property (per the Uniform Commercial Code).

Synonyms

- Properties
- Property's

S

Servicing File

Your file for each Mortgage Loan serviced.

Effective: 12/01/2025

Synonyms

Servicing Files