Fannie Mae®

Notification 25-12: Lender Quotes and Submissions Job Aid

Effective: 07/24/25
Retired: 01/24/26

Summary of Changes

HIGHLIGHTS
Effective as of July 24, 2025, published a new Lender Pricing Quotes and Submission Job Aid.

Primary Changes

The new Lender Pricing Quotes and Submission Job Aid outlines expected information and analysis for all Mortgage Loan submission requests, including:

- Executive Summary;
- Strengths, Risks, and Mitigants;
- Transaction Conditions;
- Pre-Review Waivers and Loan Options;
- Sponsorship Details;
- Management;
- Collateral;
- Market Analysis;
- Underwriting/Income Analysis;
- Valuation; and
- Exit Analysis.

Questions

Please contact Marvin Montgomery at (404) 398-6001, or marvin_montgomery@fanniemae.com, with any questions.

© 2026 Fannie Mae. Trademarks of Fannie Mae.