

Multifamily Selling and Servicing Guide

Effective as of April 16, 2025

No portion of this Multifamily Selling and Servicing Guide may be reproduced in any form or by any means without Fannie Mae's prior written permission, except as may be provided herein or unless otherwise permitted by law. Limited permission to reproduce this Multifamily Selling and Servicing Guide in print, in whole or in part, and limited permission to distribute electronically parts of this Multifamily Selling and Servicing Guide, are granted to Fannie Mae-approved Lenders strictly for their own use in originating and selling multifamily Mortgage Loans to, and servicing multifamily Mortgage Loans for, Fannie Mae. Fannie Mae may revoke this limited permission by sending 60 days advance written notice to any or all Fannie Mae-approved Lenders.



TABLE OF CONTENTS

Summary of Changes	3
Part III Chapter 18 Choice Refinance Loans	4
Section 1801 Eligibility	4
Section 1802 Lender Delegation	5
Section 1803 Prepayment Premiums	6
Section 1804 Streamlined Underwriting	6
1804.01 Environmental Site Assessment	7
1804.02 Radon Testing	7
1804.03 Survey	7
1804.04 Borrower Structure and Experience	8
1804.05 Borrower Credit	8
1804.06 Property Management	
1804.07 Replacement Reserve	9
1804.08 Real Estate Tax and Insurance Escrows	
Section 1805 Property Ownership Change	10



Summary of Changes

HIGHLIGHTS

Effective for all Mortgage Loans as of April 16, 2025, updated radon testing requirements in:

- the Environmental Due Diligence Requirements (Form 4251); and
- Part III, Chapter 18: Choice Refinance Loans.

Primary Changes

- Revised Form 4251 radon testing information to:
 - update requirements in:
 - Section 1. Phase I Environmental Site Assessments; and
 - Section 2. Phase II Environmental Site Assessments; and
 - remove:
 - Section 3. Radon Assessment;
 - Schedule 1: Fannie Mae Multifamily Radon Testing Requirements; and
 - Appendix A to Schedule 1: Fannie Mae Multifamily Radon Testing; and
- Updated Part III, Chapter 18: Choice Refinance Loans, Section 1804.02: Radon Testing.

Questions

Please contact the Fannie Mae Deal Team with any questions.



Chapter 18 Choice Refinance Loans

Section 1801 Eligibility

✓ Requirements

A Choice Refinance Loan is a Portfolio Mortgage Loan that is eligible for a streamlined underwriting process which reduces origination costs.

To use the Choice Refinance Loan streamlined underwriting, you must ensure:

Topic	Requirements
Prerequisites	 You have been the Servicer of the Portfolio Mortgage Loan for the last 12 months. The Choice Refinance Loan complies with Form 4660. The Portfolio Mortgage Loan is not in default. The Borrower has demonstrated a commitment to its obligations under the Portfolio Mortgage Loan by maintaining the Property in good physical condition, providing competent Property management services, and
	 complying with the requirements under the Loan Documents. You completed a full PCA per Part II, Chapter 4: Lease Audits, Inspections, and Reserves, Section 404:
	Property Condition Assessment (PCA), and - Form 4099. • The Property:
	is operating on a stabilized basis;has a most recent overall inspection rating of 1 or 2; and
	 during the underwriting inspection, does no show any: adverse change in Property condition, except normal wear and tear; or life safety issues.



Topic	Requirements
Loan History	 The Portfolio Mortgage Loan: has a good payment history, with no delinquencies of 60 days or more during the 3 years immediately preceding the proposed refinance; is not on the current Fannie Mae Watchlist; had no declared non-Payment Defaults that remained uncured for more than 120 days; was underwritten and delivered per thenapplicable Guide provisions; and is serviced per the Guide. There were no unauthorized assumptions or changes in ownership, and no unauthorized Liens filed against the Property.
Additional Collateral	The Portfolio Mortgage Loan does not have a Letter of Credit or additional cash collateral.
Pricing	The pricing that was approved for the Portfolio Mortgage Loan does not apply to the Choice Refinance Loan.
Underwriting	The Choice Refinance Loan, regardless of the Underwritten DSCR, must be of sufficient credit quality to repay the refinanced Mortgage Loan without individually negotiated debt relief.

Section 1802 Lender Delegation

☑ Requirements

You are delegated to underwrite the Choice Refinance Loan if:

- the Portfolio Mortgage Loan and the Choice Refinance Loan fall under the same Pre-Review categories in the Form 4660, and Fannie Mae approved those same Pre-Review categories for the Portfolio Mortgage Loan; or
- the Choice Refinance Loan falls under the Pre-Review categories in the Form 4660, and has the same structure as the Portfolio Mortgage Loan, even though the Portfolio Mortgage Loan was not a Pre-



Review Mortgage Loan when it was Committed.

In addition, you are delegated to approve a Non-Contiguous Parcel structure if the same structure was approved for the Portfolio Mortgage Loan.

Section 1803 Prepayment Premiums

✓ Requirements

You must not waive any:

- Prepayment Premium based on required yield maintenance; or
- portion of the Minimum 1% Prepayment Premium above the required yield maintenance if the Portfolio Mortgage Loan
 - has a minimum Prepayment Premium other than 1%,
 - will be refinanced before the Yield Maintenance Period End Date, or
 - is a fixed rate MBS Mortgage Loan with an Issue Date before April 1, 1999.

Guidance

For all other Choice Refinance Loans:

Cash or MBS	You may waive the Minimum 1% Prepayment Premium
Fixed Rate	 after the Yield Maintenance Period End Date, or for declining Prepayment Premiums during the 6 months before the Maturity Date.
ARM and SARM	after any lockout if the Portfolio Mortgage Loan
	 is being refinanced with a fixed rate 7- or 10-year term, and was either
	- an ARM Loan with a Plan Number of 02160, 02254, 02255, 03471, or - a SARM Loan with a Plan Number of 03488.



Section 1804 Streamlined Underwriting

1804.01 Environmental Site Assessment

✓ Requirements

A Phase I Environmental Site Assessment is not required if:

- an Environmental Professional performs an environmental database review and identifies no
 - potential environmental concerns (as defined in ASTM E1528 -Standard Practice for Limited Environmental Due Diligence: Transaction Screen), or
 - adverse conditions requiring further due diligence;
- the Borrower enters into an Environmental Indemnity Agreement (Form 6085); and
- you confirm that the Borrower is appropriately implementing any existing O&M Plans for the Property.

1804.02 Radon Testing

☑ Requirements

You must ensure <u>any</u> radon testing <u>is performed required</u> per Environmental Due Diligence Requirements (Form 4251) <u>is performed,</u> unless testing meeting the <u>current</u> requirements of Form 4251 was performed when the Portfolio Mortgage Loan was originated.

1804.03 Survey

✓ Requirements

Part II, Chapter 3: Legal Compliance, Section 305: Survey does not apply if the:

- new mortgagee title insurance policy includes all title exceptions, including those that would appear based upon the most recent survey provided by the Borrower (whether it is the original survey for the Portfolio Mortgage Loan or a subsequent one);
- Borrower certifies that there have been no changes or improvements to the Property since the later of the date of the survey



- referenced in the original title policy, or
- most recently completed; and
- Property inspection report reveals no evidence of new construction or encroachments on the site from construction on adjoining properties.

1804.04 Borrower Structure and Experience

You must:

- Obtain a new Multifamily Underwriting Certificate (Form 6460 series) from the Borrower, any Guarantor, and any Key Principal.
- Obtain updated copies of the organizational documents of the Borrower and the Key Principal, and confirm that the Borrower's organizational structure complies with Part II, Chapter 3: Legal Compliance.
- Confirm that no unauthorized change has been made to the Borrower's organizational structure or documents.
- Obtain a new good standing certificate from the jurisdiction where the Borrower is organized.

1804.05 Borrower Credit

You must obtain and review new financial statements for all parties relevant to the transaction.

For Small Mortgage Loans, you must:

- confirm that the FICO scores of any such individuals comply with Part III, Chapter 9: Small Mortgage Loans, Section 911.02: FICO Scoring; and
- ensure that the net worth and liquidity complies with Part III, Chapter
 9: Small Mortgage Loans, Section 910.06: Net Worth and Liquid Assets.





If the Borrower or any Key Principal, Guarantor, or Principal submitted financial statements within the past 12 months, then in lieu of new financial statements, you may accept a certification that there has been no material adverse change from the financial condition or credit standing reflected in the financial statements.

1804.06 Property Management



Guidance

You may elect not to review the Property management or agreement per Part II, Chapter 1: Attributes and Characteristics, Section 112: Property Management and Agreement.

1804.07 Replacement Reserve

Requirements

You must ensure the Replacement Reserve is funded as follows:

If	Then
The Property	The Borrower must fully fund the Replacement Reserve.
• is located in a Pre-Review	
Market that is not eligible for	
Il of Form 4660, and	
• the market was a Pre-Review	
Market when the Portfolio	
Mortgage Loan was originated.	
The Property	You must determine the Replacement Reserve funding
• is located in a Pre-Review	per Part II, Chapter 4: Lease
Market that is not eligible for	Audits, Inspections, and
delegation at any Tier per Section	Reserves, Section 406:
II of Form 4660, and	Replacement Reserve.
• the market was not a Pre-	
Review Market when the Portfolio	
Mortgage Loan was originated.	



If	Then
The Property is located in	You must determine the
	Replacement Reserve funding
a Strong Market,	per Part II, Chapter 4: Lease
 a Nationwide Market, or 	Audits, Inspections, and
a Pre-Review Market that is	Reserves, Section 406:
eligible for Tier 3 and Tier 4	Replacement Reserve.
Mortgage Loans on a delegated	
basis per Section II of Form 4660.	

1804.08 Real Estate Tax and Insurance Escrows

Requirements

You must require T&I escrow deposits for a Tier 2 Choice Refinance Loan unless Fannie Mae waived the T&I escrow for the Portfolio Mortgage Loan. If you do not require T&I escrow deposits, then you must comply with Part II, Chapter 4: Lease Audits, Inspections, and Reserves, Section 407: Escrow Requirements for Taxes and Insurance.

Section 1805 Property Ownership Change



If at the time of the refinance of the Portfolio Mortgage Loan the Property is being sold to a new owner, then you may use the streamlined underwriting per Part III, Chapter 18: Choice Refinance Loans, Section 1804.01: Environmental Site Assessment provided that you comply with Part I, Chapter 3: Borrower, Guarantor, Key Principals, and Principals for underwriting the Borrower, Key Principals, Guarantors, and Principals.

You may also use the streamlined underwriting per Part III, Chapter 18: Choice Refinance Loans, Section 1801: Eligibility for Portfolio Mortgage Loans that were assumed before being refinanced as a Choice Refinance Loan.