



Fannie Mae®

Multifamily Selling and Servicing Guide

Effective as of August 20, 2026

No portion of this Multifamily Selling and Servicing Guide may be reproduced in any form or by any means without Fannie Mae's prior written permission, except as may be provided herein or unless otherwise permitted by law. Limited permission to reproduce this Multifamily Selling and Servicing Guide in print, in whole or in part, and limited permission to distribute electronically parts of this Multifamily Selling and Servicing Guide, are granted to Fannie Mae-approved Lenders strictly for their own use in originating and selling multifamily Mortgage Loans to, and servicing multifamily Mortgage Loans for, Fannie Mae. Fannie Mae may revoke this limited permission by sending 60 days advance written notice to any or all Fannie Mae-approved Lenders.



TABLE OF CONTENTS

Summary of Changes	3
Part IV Chapter 3 Streamlined Rate Lock	5
Section 301 Description	5
301.01 Eligibility	5
301.02 Timing	5
Section 302 Preliminary Underwriting	6
Section 303 Rate Lock	7
Section 304 Commitment	8
Section 305 Rate Lock and Commitment Extensions	9
Section 306 Full Underwriting	9
306.01 Rate Lock or Commitment Amount Changes	9
306.02 Mortgage Loan Delivery Package	9
306.03 Post-Underwriting Scenarios	10
Section 307 Dual Commitment Option	14
307.01 Description	14
307.02 Additional Proceeds	15
Section 308 Streamlined Treasury Lock	16
308.01 Description	16
308.02 Rate Lock	20
308.03 Rate Lock Tolerance	22
308.04 Streamlined Treasury Lock Breakage	22
Part IV Chapter 4 Delivery	25
Section 401 Delivery Deadline	25
Section 402 Submission	25
402.01 Data and Documents	25
402.02 Participation Interests	28
Section 403 Warehouse Lender	28
Section 404 Wiring	29
404.01 Wiring Instructions	29
404.02 Wiring Payee Codes	29
Section 405 Delivery	30
405.01 Acceptability and Delivery Tolerance	30
405.02 Data Changes	31
Section 406 MBS Delivery Options	31
Section 407 Delivery Problems and Changes	34
407.01 Delivery Problems	34
407.02 Changing the Book-Entry Date	35
Section 408 Delivery Failure	35
GLOSSARY	39



Summary of Changes

Primary Audience: Underwriting

HIGHLIGHTS

Effective for Mortgage Loans Registered in DUS Gateway as of August 20, 2026, added a Streamlined Treasury Lock option, allowing you to lock the Index and hold the Investor Spread and Total Credit Fees until you enter into a:

- Streamlined Rate Lock; or
- standard Rate Lock.

Primary Changes

Updated:

- Part IV, Chapter 3: Streamlined Rate Lock, adding Section 308: Streamlined Treasury Lock to:
 - include a Streamlined Treasury Lock option allowing the Lender to lock the Index and hold the Investor Spread and Total Credit Fees before entering into a
 - Streamlined Rate Lock, or
 - standard Rate Lock;
 - specify which Mortgage Loans are ineligible to use the Streamlined Treasury option;
 - establish requirements for obtaining a Streamlined Treasury Lock;
 - specify when the Investor Spread and Total Credit Fees may be adjusted by Fannie Mae before Rate Lock;
 - add Rate Lock Tolerance requirements for a Mortgage Loan using a Streamlined Treasury Lock;
 - require you to enter into a Streamlined Rate Lock or standard Rate Lock by the Quote Letter expiration date, and state failure to do so results in your being charged a breakage fee equal to the greater of (but not to exceed the Streamlined Treasury Lock Deposit):
 - 0.5% of the Streamlined Treasury Lock amount; or
 - all costs, expenses, and/or losses incurred by Fannie Mae in conjunction with entering into, maintaining, or unwinding hedge positions executed in reliance on the



Streamlined Treasury Lock; and

- the Glossary for the following terms:
 - Gross Note Rate;
 - Index;
 - Investor Spread;
 - Multifamily Pricing Desk;
 - Multifamily Trading Desk;
 - Streamlined Treasury Lock; and
 - Total Credit Fees;
- Part IV, Chapter 4: Delivery to:
 - clarify that you may only use the currently published versions of Fannie Mae's standard form Loan Documents;
 - if your warehouse bank requires a bailee letter to finance your origination of the Mortgage Loan, require that you use:
 - for an ASAP+ Delivery or a Cash Mortgage Loan, Bailee Letter (Warehouse Bank) (ASAP+ or Cash Mortgage Loan Purchase) (Form 4214); or
 - for an MBS Mortgage Loan, Bailee Letter (Warehouse Bank) (MBS Mortgage Loan Purchase) (Form 4215); and
 - specify that no additional Delivery tolerance is permitted after you enter into a Rate Lock for a Mortgage Loan that used the Streamlined Treasury Lock option;
- the Multifamily Required Trade Information for Cash or MBS Mortgage Loans (Form 4097); and
- the Multifamily Required Trade Information (Form 4097 Job Aid & Updates).

Questions

For questions, please contact:

- Paul Konz at (202) 752-6645, or paul_m_konz@fanniemae.com; or
- Stephanie Wyatt at (202) 752-0503, or stephanie_d_wyatt@fanniemae.com.



Chapter 3 Streamlined Rate Lock

Section 301 Description

301.01 Eligibility

Requirements

You must not use the Streamlined Rate Lock option for

- ARM Loans, and
- SARM Loans.

301.02 Timing

Requirements

For all Streamlined Rate Lock Mortgage Loans:

Timing	At a minimum, you must...
Before Rate Lock	Comply with: • Part II, Chapter 1: Attributes and Characteristics, Section 107: Minimum Occupancy; • Part IV, Chapter 2: Rate Lock and Committing, Section 203: Good Faith Deposits; • Part IV, Chapter 3: Streamlined Rate Lock, Section 302: Preliminary Underwriting; and • for a Green Mortgage Loan, the Job Aid: Streamlined Rate Lock and Green Mortgage Loans if you have not received - the PCA with an HPB Module (or a separate HPB Report) confirming that the Property will qualify as a Green Rewards Mortgage Loan, or - any required Green Building Certification.



Timing	At a minimum, you must...
After Rate Lock	• Complete full underwriting. • Ensure that any changes to the Rate Lock or Commitment after full underwriting comply with Part IV, Chapter 2: Rate Lock and Committing, by the earlier of - the Mortgage Loan Origination Date, or - 90 days after the Streamlined Rate Lock.

Section 302 Preliminary Underwriting

Requirements

Before obtaining a [Streamlined Rate Lock](#), you must:

- [unless using the Dual Commitment Option per Part IV, Chapter 3: Streamlined Rate Lock, Section 307: Dual Commitment Option, complete sufficient underwriting to determine a preliminary NCF that supports a Mortgage Loan amount within the delivery tolerance per Part IV, Chapter 4: Delivery, Section 405.01: Acceptability and Delivery Tolerance;](#)
- [Have](#) [have](#) sufficient information and documentation to obtain preliminary approval from your internal loan committee for the [Streamlined Rate Lock Mortgage Loan](#); ¹
- [For](#) [for](#) a refinance, confirm the [Portfolio Mortgage Loan](#) is not in [Payment Default](#); ¹
- [Obtain](#) [obtain](#) an executed [Borrower Commitment](#) (per [Part IV, Chapter 2: Rate Lock and Committing, Section 201.01: Borrower Commitment](#)) requiring the Borrower to:
 - close the [Streamlined Rate Lock Mortgage Loan](#); ¹ and
 - be liable for any costs, fees, or damages for failing to originate the [Mortgage Loan](#); ¹
- [Collect](#) [collect](#) from the Borrower:
 - the [Good Faith Deposit](#) (per [Part IV, Chapter 2: Rate Lock and Committing, Section 203: Good Faith Deposits](#)); ¹ and
 - funds to pay for transaction costs, including third-party reports; ¹
- [Identify the Borrower](#) (except a [Borrower that is being newly formed](#))



per Part I, Chapter 3: Borrower, Guarantor, Key Principals, and Principals, and comply with

- Part I, Chapter 3: Borrower, Guarantor, Key Principals, and Principals, Section 303: Key Principals, Principals, and Guarantors,
 - Part I, Chapter 3: Borrower, Guarantor, Key Principals, and Principals, Section 309: Applicant Experience Check, and
 - Part I, Chapter 3: Borrower, Guarantor, Key Principals, and Principals, Section 310: Compliance.
- identify the Sponsor, Borrower (except a Borrower that is being newly formed), any Guarantor, and all Key Principals and Principals known when entering into the Streamlined Rate Lock, per Part I, Chapter 3: Borrower, Guarantor, Key Principals, and Principals, and comply with:
- Part I, Chapter 3: Borrower, Guarantor, Key Principals, and Principals, Section 303: Key Principals, Principals, and Guarantors;
 - Part I, Chapter 3: Borrower, Guarantor, Key Principals, and Principals, Section 309: Applicant Experience Check; and
 - Part I, Chapter 3: Borrower, Guarantor, Key Principals, and Principals, Section 310: Compliance;
- Advise ~~advise~~ the Borrower:
- to review the Loan Documents and request any changes; ~~;~~ and
 - after Rate Lock, subsequent unapproved Loan Document modification requests are not a defense for failing to originate the Mortgage Loan at the Rate Lock amount according to the Commitment ~~(at the Rate Lock amount); and~~
- Enter ~~enter~~ into a Streamlined Rate Lock Agreement with the Borrower and Guarantor (or Key Principals if no Guarantor has been identified or is required) requiring each party to pay any damages if the Borrower does not originate the Mortgage Loan, including damages to a Third Party MBS Investor that may exceed Fannie Mae's Minimum Good Faith Deposit.

Section 303

Rate Lock

☒ Requirements



Before obtaining a Streamlined Rate Lock, you must:

- ~~Complete~~complete your preliminary underwriting, including the due diligence per Part IV, Chapter 3: Streamlined Rate Lock, Section 302: Preliminary Underwriting;
- ~~Obtain~~obtain applicable Fannie Mae Deal Team Pre-Review or Loan Document modification approval identified during the preliminary underwriting; and
- ~~Inform~~inform the Investor and the Multifamily Trading Desk if:
 - there are any Additional Disclosures; or
 - the Mortgage Loan will require Additional Disclosure per Form 4098; or
 - you are underwriting the transaction as a Green Mortgage Loan, but you have not completed the underwriting needed to qualify the Property as a Green Mortgage Loan.

By entering into a Streamlined Rate Lock, you agree to comply with:

- your trading agreement with the Multifamily Trading Desk per Part IV, Chapter 2: Rate Lock and Committing, Section 201.02: Trading Agreements; and
- the Trading Practices per Part IV, Chapter 2: Rate Lock and Committing, Section 201.03: Trading Practices.

Section 304

Commitment

Requirements

For all Streamlined Rate Lock Mortgage Loans:

Parameter	Requirements
Rate Lock Period	Must equal 180 days or less.



Parameter	Requirements
Rate Lock amount for cash and MBS trades with the Multifamily Trading Desk	You must • comply with Part IV, Chapter 2: Rate Lock and Committing, and • for Dual Commitment options per Part IV, Chapter 3: Streamlined Rate Lock, Section 307: Dual Commitment Option, notify the Multifamily Trading Desk at the time of the original Rate Lock.

Section 305

Rate Lock and Commitment Extensions

Requirements

Before extending the [Rate Lock](#) expiration date and [Commitment](#) expiration date, you must

- fully underwrite the [Streamlined Rate Lock Mortgage Loan](#), and
- comply with [Part IV, Chapter 2: Rate Lock and Committing, Section 204.03: Modifications](#).

Section 306

Full Underwriting

306.01 Rate Lock or Commitment Amount Changes

Requirements

Unless permitted in this Chapter, you must not change the

- [Rate Lock](#) amount after obtaining a [Streamlined Rate Lock](#), or
- [Commitment](#) amount after a [Commitment](#) has been confirmed.

You must document all changes to the [Mortgage Loan Delivery Package](#) in Folder II, including the

- preliminary [Net Cash Flow](#),
- [Property](#) value, and
- any other items you used to determine the [Rate Lock](#) amount.



306.02 Mortgage Loan Delivery Package

Requirements

You must ensure that the [Mortgage Loan Delivery Package](#) is complete (per [Part IV, Chapter 4: Delivery](#)) and include all preliminary information and documentation per [Part IV, Chapter 3: Streamlined Rate Lock, Section 302: Preliminary Underwriting](#).

Operating Procedures

Include the following in your final [Mortgage Loan Delivery Package](#):

- a complete Transaction Approval Memo;
- underwriting spreadsheets including
 - how you calculated the [Rate Lock](#) amount for the [Streamlined Rate Lock Mortgage Loan](#), and
 - any required changes to the [Guaranty Fee](#) and [Servicing Fee](#) for a non-qualifying [Green Rewards Mortgage Loan](#) (per [Part IV, Chapter 3: Streamlined Rate Lock, Section 306.03: Post-Underwriting Scenarios](#));
- the calculation of any changes to the [Delivered Mortgage Loan Amount](#); and
- all required full underwriting documentation.

306.03 Post-Underwriting Scenarios

Operating Procedures

After full underwriting, comply with one of the following scenarios:

If...	Then...
You are not changing the Streamlined Rate Lock or the Commitment	No action is required.



If...	Then...
You are • increasing or decreasing the Delivered Mortgage Loan Amount, • within the delivery tolerance (per Part IV, Chapter 4: Delivery, Section 405.01: Acceptability and Delivery Tolerance), and • complying with the Pricing and Underwriting Tier	• Within 1 Business Day, submit a data change request in C&D (per Part IV, Chapter 2: Rate Lock and Committing, Section 204.03A: Change Requests). • Update the applicable C&D fields.



If...	Then...
You are • decreasing the Delivered Mortgage Loan Amount, • in excess of the delivery tolerance (per Part IV, Chapter 4: Delivery, Section 405.01: Acceptability and Delivery Tolerance), and • complying with the Pricing and Underwriting Tier	For cash and MBS trades with the Multifamily Trading Desk: • Confirm that Fannie Mae will accept the Delivered Mortgage Loan Amount. • Pay from the Good Faith Deposit - the difference between 95% of the Commitment amount and the Delivered Mortgage Loan Amount, multiplied by - the applicable Good Faith Deposit percentage per Part IV, Chapter 2: Rate Lock and Committing, Section 203.02: Minimum Good Faith Deposit. • Within 1 Business Day, submit a data change request in C&D (per Part IV, Chapter 2: Rate Lock and Committing, Section 204.03A: Change Requests). • Update the applicable C&D fields. For MBS trades with a Third Party MBS Investor: • Confirm that the Third Party MBS Investor will accept the new amount (at least 90% of the Commitment amount). • Have the Third Party MBS Investor send confirmation that it will accept the new amount to Multifamily Acquisitions. • Within 1 Business Day, submit a data change request in C&D (per Part IV, Chapter 2: Rate Lock and Committing, Section 204.03A: Change Requests). • Update the applicable C&D fields.



If...	Then...
You have a cash or MBS trade with the Multifamily Trading Desk and are using the Dual Commitment Option in which • the Streamlined Rate Lock Mortgage Loan qualifies for additional proceeds greater than the delivery tolerance, and • you want to increase the Commitment amount	• Submit a data change request in C&D (per Part IV, Chapter 2: Rate Lock and Committing, Section 204.03A: Change Requests). • Update the applicable C&D fields.
The Mortgage Loan will not • qualify as a Green Rewards Mortgage Loan for annual energy or water consumption, or • receive a Green Building Certification	Before Delivery: • Notify the Fannie Mae Deal Team. • Make any necessary changes to the Mortgage Loan amount and Gross Note Rate in the Loan Documents. • Submit a data change request in C&D (per Part IV, Chapter 2: Rate Lock and Committing, Section 204.03A: Change Requests) before the Delivery deadline that - updates the Gross Note Rate to include the alternative “non-Green” Guaranty Fee and Servicing Fee provided at Rate Lock as a Green Mortgage Loan, and - makes any required change in the Mortgage Loan amount.



If...	Then...
You want to modify the terms of the Streamlined Rate Lock and the Commitment because you cannot Deliver without them	Obtain Delivery approval from the Fannie Mae Deal Team and either the • Multifamily Trading Desk, or • Third Party MBS Investor, as applicable. If Fannie Mae does not approve the request and you cannot Deliver without modifying the terms of the Streamlined Rate Lock and the Commitment, then you must comply with Part IV, Chapter 4: Delivery, Section 408: Delivery Failure.
You cannot Deliver the Streamlined Rate Lock Mortgage Loan	• Inform Multifamily Acquisitions that the Mortgage Loan will not be delivered. • Comply with Part IV, Chapter 4: Delivery, Section 408: Delivery Failure.

Section 307 Dual Commitment Option

307.01 Description

Guidance

You may use the [Dual Commitment Option](#) if you expect the [Mortgage Loan](#) to support a final loan amount above the delivery tolerance per [Part IV, Chapter 3: Streamlined Rate Lock, Section 307: Dual Commitment Option](#).

Requirements

At ~~Before entering into~~ the time of the original ~~Rate Lock~~ [Streamlined Rate Lock](#), you must notify the [Multifamily Trading Desk](#) if you intend to use the [Dual Commitment Option](#).

Under the [Dual Commitment Option](#), you must



- ~~rate lock~~ enter into an initial [Streamlined Rate Lock](#) for at least 75% of the anticipated [Mortgage Loan](#) amount, and
- not use the delivery tolerance to increase the [Mortgage Loan](#) amount.

307.02 Additional Proceeds

Requirements

When using the [Dual Commitment Option](#), you must contact the [Multifamily Trading Desk](#) to request a quote indicating:

- that the quote is associated with the original [Rate Lock](#); and
- whether the quote is for an [MBS Mortgage Loan](#) or a [Cash Mortgage Loan](#).

You must not change the terms of the original [Rate Lock](#), including:

- [Mortgage Loan](#) term;
- amortization term;
- prepayment terms;
- percentage of loss sharing;
- pricing method (pricing structure per the [Pricing Memo](#));
- amortization type (e.g., principal payment method);
- interest accrual method;
- [Pricing and Underwriting Tier](#);
- [Commitment Date](#);
- [Rate Lock Period](#);
- [Commitment](#) expiration date; and
- [Rate Lock](#) expiration date.

Guidance

You do not need to increase the [Good Faith Deposit](#) under the [Dual Commitment Option](#).

Operating Procedures



If Fannie Mae approves the [Dual Commitment Option](#),

- the [Multifamily Trading Desk](#) will lock the rate per [Part IV, Chapter 2: Rate Lock and Committing, Section 202: Obtaining a Rate Lock](#), and
- you must make any changes to the [Commitment in C&D](#) within 1 [Business Day after Rate Lock](#).

Mortgage Loan type...	You must...
MBS	• submit a data change request in C&D per Part IV, Chapter 2: Rate Lock and Committing, Section 204.03A: Change Requests, and • update the applicable C&D fields.
Cash	submit an “Additional Rate Lock” request in C&D per the C&D User Manual .

You must revise the [Commitment](#):

- to equal the sum of the original [Commitment](#) amount, plus the [Rate Lock](#) amount for the additional loan proceeds; and
- using an interest rate that is the weighted average of the interest rates in the
 - original [Rate Lock](#), and
 - [Rate Lock](#) for the additional loan proceeds.

Section 308

Streamlined Treasury Lock

308.01 Description

➔ Guidance

The Quote Letter generated through [DUS Gateway](#) includes the terms for a Streamlined Treasury Lock, and its acceptance is subject to:

- this [Streamlined Treasury Lock \(24656\)](#); and
- the [Streamlined Treasury Lock Agreement \(Form 6430.STLA\)](#).

Until you obtain a [Rate Lock](#) using either the [Streamlined Rate Lock](#) or standard [Rate Lock](#) options, the Streamlined Treasury Lock will:



- lock the Index; and
- hold the:
 - Investor Spread; and
 - Total Credit Fees.

☒ Requirements

You must not use the Streamlined Treasury Lock for any:

- ARM Loan;
- SARM Loan;
- Sponsor who has not obtained a Mortgage Loan within the last 24 months;
- per Form 4660:
 - Enhanced Pre-Review Mortgage Loan; or
 - Mortgage Loan with Pre-Review Re-Submission requirements;
- Mortgage Loan with:
 - a Limited Experienced Owner;
 - authorization conditions per the Quote Letter;
 - Preferred Equity in the Borrower's ownership structure; or
 - a non-standard Prepayment Premium Option (i.e., a Prepayment Premium structure not published on Schedule 4 to the Multifamily Loan Agreement (Form 6104 series));
- Mortgage Loan secured by a Near Stabilized Property if you have requested to increase the 120-day period after the Mortgage Loan Origination Date within which the Property is required to achieve:
 - Stabilized Residential Occupancy; and
 - the applicable required Underwritten DSCR;
- Seniors Housing Mortgage Loan;
- Small Mortgage Loan; or
- Credit Facility initial advance (although a borrow-up/addition is eligible).



Before requesting a Streamlined Treasury Lock from the [Multifamily Trading Desk](#), you must:

- [complete sufficient underwriting to support your request for a Quote Letter with a Streamlined Treasury Lock, including:](#)
 - [complying with all general eligibility requirements for the Mortgage Loan;](#)
 - [unless using the Dual Commitment Option per Part IV, Chapter 3: Streamlined Rate Lock, Section 307: Dual Commitment Option, determining the preliminary NCF, NOI, and Property valuation analysis to support a Mortgage Loan amount within the Rate Lock tolerance per Rate Lock Tolerance \(24676\);](#)
 - [performing your](#)
 - [rent collection analysis, and](#)
 - [refinance risk analysis per Part II, Chapter 2: Valuation and Income, Section 204: Refinance Risk Analysis; and](#)
 - [determining any other material assumptions regarding the Mortgage Loan;](#)
- [for a refinance, confirm the Portfolio Mortgage Loan is not in Payment Default;](#)
- [identify the Sponsor, Borrower \(except a Borrower that is being newly formed\), any Guarantor, and all Key Principals, and Principals known when requesting the Streamlined Treasury Lock, per Part I, Chapter 3: Borrower, Guarantor, Key Principals, and Principals; and](#)
- [comply with Part I, Chapter 3: Borrower, Guarantor, Key Principals, and Principals, Section 309: Applicant Experience Check.](#)

[Operating Procedures](#)

[To obtain a Streamlined Treasury Lock, you must comply with the following.](#)



Streamlined Treasury Lock Process		
Step	You must...	Fannie Mae will...
1	• have established your asset counterparty account with the Multifamily Trading Desk per Part IV, Chapter 2: Rate Lock and Committing, Section 201.02: Trading Agreements; and • comply with the Trading Practices per Part IV, Chapter 2: Rate Lock and Committing, Section 201.03: Trading Practices.	
2	• register the Mortgage Loan in DUS Gateway per Part I, Chapter 2: Mortgage Loan, Section 201: Registration and Multifamily Affordability Estimator; and • complete the initial Mortgage Loan sizing.	
3	request, via DUS Gateway, a Quote Letter for the Mortgage Loan that includes a quote for a Streamlined Treasury Lock.	issue a Quote Letter via DUS Gateway that specifies the terms of the Streamlined Treasury Lock, including the: • Index; • Investor Spread; and • Total Credit Fees.
4	submit the Multifamily Required Trade Information for Cash or MBS Mortgage Loans (Form 4097) to the Multifamily Trading Desk, including: • the specified expiration date of the Streamlined Treasury Lock term per the Quote Letter; and • all known Additional Disclosure for the Mortgage Loan required per Form 4098.	



Streamlined Treasury Lock Process		
Step	You must...	Fannie Mae will...
5	• advise the Borrower of the quoted: - Index; - Investor Spread; and - Total Credit Fees; • obtain an executed Borrower Commitment per Part IV, Chapter 2: Rate Lock and Committing, Section 201.01: Borrower Commitment, requiring the Borrower to: - accept the Streamlined Treasury Lock; - enter into a Rate Lock; - close the Mortgage Loan; and - be liable for any costs, fees, or damages for failing to originate the Mortgage Loan; • advise the Borrower: - to review the Loan Documents and request any changes before entering into the Streamlined Treasury Lock Agreement (Form 6430.STLA); and - that, after entering into the Streamlined Treasury Lock Agreement (Form 6430.STLA), subsequent unapproved Loan Document modification requests are not a defense for the Borrower's failure to ▪ enter into a Rate Lock, and ▪ originate the Mortgage Loan; • execute the Streamlined Treasury Lock Agreement (Form 6430.STLA) with the Sponsor, Borrower, and Guarantor (or Key Principals if no Guarantor has been identified or is required) requiring the Borrower parties to pay the breakage fee plus any costs, expenses, and/or losses if the Borrower does not enter into a Rate Lock; and • collect from the Borrower a Streamlined Treasury Lock Deposit equal to: - 2.00% of the Streamlined Treasury Lock amount; or - any higher amount required by the Multifamily Pricing Desk.	confirm, via email to you, the final terms of the Streamlined Treasury Lock, including the: • Index; • Investor Spread; and • Total Credit Fees.



308.02 Rate Lock

Requirements

You must ensure the "Index Lock Expiration Date" in the Streamlined Treasury Lock Agreement (Form 6430.STLA) is the same as the Quote Letter expiration date per Step 3 of the Streamlined Treasury Lock Process per [Description \(24661\)](#).

On or before the Quote Letter expiration date, you must enter into a [Rate Lock](#) for the [Mortgage Loan](#) with Fannie Mae using the:

- [Streamlined Rate Lock](#) option; or
- [standard Rate Lock](#) option.

The held [Investor Spread](#) and Total Credit Fee components of the Streamlined Treasury Lock will be adjusted if Fannie Mae, at any time before [Rate Lock](#), determines that:

- [the interest rate quote does not accurately reflect all material transaction-specific facts relating to the Sponsor, Borrower, Key Principal, and/or Guarantor, Property, or other features or terms of the proposed Mortgage Loan;](#)
- [the Sponsor, Borrower, Key Principal, and/or Guarantor, and Property have not satisfied all assumptions, conditions, and other criteria set forth in the interest rate quote;](#)
- [your final underwriting determines a Pricing and Underwriting Tier different from the basis of the Streamlined Treasury Lock and Investor Spread in the interest rate quote;](#)
- [your final underwriting determines the Mortgage Loan requires Additional Disclosure per Form 4098; or](#)
- [any of the representations, warranties, statements, certificates, or other data and information provided by any of the Sponsor, Borrower, Key Principal, and/or Guarantor to you or to Fannie Mae, including the statements made in the Streamlined Treasury Lock Agreement \(Form 6430.STLA\), was materially false or misleading as of the date given.](#)

Guidance

[Each Streamlined Treasury Lock is specific to that](#)



- [Mortgage Loan, and](#)
- [Property.](#)

☒ [Requirements](#)

[If the Borrower fails to Rate Lock the Mortgage Loan with Fannie Mae by the Quote Letter expiration date, the Streamlined Treasury Lock may not be used for a different](#)

- [Mortgage Loan, or](#)
- [Property.](#)

308.03 [Rate Lock Tolerance](#)

☒ [Requirements](#)

[The Rate Lock amount and Commitment Amount must not be:](#)

- [less than 90% of the Streamlined Treasury Lock amount; or](#)
- [more than 110% of the Streamlined Treasury Lock amount.](#)

[For any Mortgage Loan using a Streamlined Treasury Lock:](#)

- [no additional delivery tolerance \(per Part IV, Chapter 4: Delivery, Section 405.01: Acceptability and Delivery Tolerance\) is permitted; and](#)
- [the Delivered Mortgage Loan Amount must equal the Commitment Amount.](#)

[Guidance](#)

[If you notified the Multifamily Trading Desk of your intention to use the Dual Commitment Option per Part IV, Chapter 3: Streamlined Rate Lock, Section 307: Dual Commitment Option, and your final Underwriting Value supports a Mortgage Loan amount greater than 110% of the Streamlined Treasury Lock amount, you may use the Dual Commitment Option to enter into a Rate Lock for the excess loan proceeds above 110% of the Streamlined Treasury Lock amount.](#)



308.04 Streamlined Treasury Lock Breakage

Operating Procedures

Fannie Mae may take certain actions (as specified in the Streamlined Treasury Lock Agreement (Form 6430.STLA)) if, by the Quote Letter expiration date:

- you fail to:
 - enter into a Streamlined Rate Lock or standard Rate Lock with Fannie Mae for the Mortgage Loan; and
 - obtain a Mortgage Loan Commitment; or
- any other default by the Sponsor or any Borrower party occurs under the Streamlined Treasury Lock Agreement (Form 6430.STLA).

If you fail to enter into a Streamlined Rate Lock or standard Rate Lock for the Mortgage Loan, Fannie Mae will:

- draft, as a breakage fee paid to the Multifamily Trading Desk for the broken Streamlined Treasury Lock, an amount equal to:
 - the greater of (but not to exceed the Streamlined Treasury Lock Deposit):
 - 0.5% of the Streamlined Treasury Lock amount; or
 - all costs, expenses, and/or losses incurred by Fannie Mae in connection with entering into, maintaining, or unwinding hedge positions executed in reliance on the Streamlined Treasury Lock; plus
 - all enforcement costs incurred by Fannie Mae in connection with the Streamlined Treasury Lock; and
- retain these funds as liquidated damages in full satisfaction of your Streamlined Treasury Lock obligations.

This remedy will occur:

- after the Index Lock Expiration Date specified in the Streamlined Treasury Lock Agreement (Form 6430.STLA); but
- no sooner than the 2nd Business Day after Fannie Mae sends you a



notice of default under the Streamlined Treasury Lock.



Chapter 4

Delivery

Section 401

Delivery Deadline

Requirements

By 10:30 a.m. Eastern Time on the [Delivery](#) deadline, you must

- [Deliver the complete Mortgage Loan Delivery Package to Multifamily Certification and Custody](#), and
- submit all required data.

Delivery Deadline	
MBS Mortgage Loan	• For funding under an ASAP Option, per the ASAP Contract, or • 7 Business Days before (and not including) the Book-Entry Date.
Cash Mortgage Loan	• For funding under an ASAP Option, per the ASAP Contract, or • 3 Business Days before (and not including) the earlier of the - Rate Lock expiration date, or - Commitment expiration date.

Guidance

You should [Deliver the Mortgage Loan](#) before the [Delivery](#) deadline to allow time for you to correct any errors Fannie Mae may find.

If you do not meet the [Delivery](#) deadline and your delay requires a change in the [Rate Lock](#) expiration date, you may be charged a [Rate Lock Extension Fee](#) per [Part IV, Chapter 2: Rate Lock and Committing, Section 204.03B: Rate Lock Extensions](#).

Section 402

Submission

402.01

Data and Documents

☒ Requirements

Submission Type	You must...
-----------------	-------------



Data	• Enter all information in C&D per the screen instructions and C&D User Manual to submit - Mortgage Loan data by the Delivery deadline, and - rent roll data by the earlier of ▪ 5 Business Days after the Mortgage Loan Origination Date, or ▪ the Delivery deadline. • For a Mortgage Loan funded under an ASAP Option, - submit Mortgage Loan data in C&D per this Chapter or the ASAP Contract, and - select the ASAP Plus or ASAP Sale indicator in C&D. • Ensure all data is accurate and complete. • Follow the C&D validation process to ensure the Mortgage Loan reaches the Submitted status. • Email Multifamily Acquisitions if C&D is preventing you from delivering valid data.
------	--



Mortgage Loan Delivery Package	• Submit all applicable documents per the Multifamily Mortgage Loan Delivery Package Table of Contents (Form 6502.Folder.I.and.Folder.III and Form 6502.Folder.II) and any applicable ASAP Contract, including the Mortgage Loan's - underwriting information, and - Loan Documents. • Ensure all documents are accurate and complete: - Use <u>only the currently published versions of</u> Fannie Mae's standard form Loan Documents, and only modify them if permitted by Fannie Mae. - Check all appropriate boxes on Form 6502.Folder.I.and.Folder.III and Form 6502.Folder.II, and list any other documents delivered with the Mortgage Loan. - Deliver a blackline copy of any modified document (including any Schedule or Exhibit), showing all changes to Fannie Mae's form documents per the document modification memo prepared by your counsel and uploaded to DUS Gateway. - Submit Loan Documents consistent with the data in C&D and the Commitment. - Unless submitted per an approved C&D data change, ensure physical Loan Documents are identical to electronic copies previously sent for certification. - Endorse or assign the Loan Documents to Fannie Mae. - Ensure the Mortgage Loan has a title insurance policy per Part II, Chapter 3: Legal Compliance, Section 304: Title Insurance. You may submit the title policy with blanks for the recording information, but you must deliver a final title policy with this information to Multifamily Certification and Custody within 6 months of the Mortgage Loan Origination Date.
--------------------------------	--



If the number of Mortgage Loans per MBS pool is...	Then you must...
1	Label the Mortgage Loan Delivery Package reflecting the number of envelopes, folders, or containers submitted with the Loan Documents , such as “1 of 2” and “2 of 2”.
More than 1	• Ensure the Mortgage Loan Delivery Package is in the same numerical order as the C&D data submission. • Group the Mortgage Loans as 1 package - including all Mortgage Loans within the MBS Pool, and - labeled reflecting the number of envelopes, folders, or containers submitted with the Loan Documents, such as “1 of 4, MBS Pool #_____”, and “2 of 4, MBS Pool #_____”.

402.02 Participation Interests

Requirements

For [Participation Interests](#), you must deliver the following additional documents.

If the Participation Interest is...	Then you must deliver...
In Certificate Form	• the original participation certificate, and • if the certificate was not issued in Fannie Mae’s name, an instrument assigning it to Fannie Mae.
Not in Certificate Form	the original documentation showing its issuance or conveyance to Fannie Mae.

Section 403

Warehouse Lender





You may originate a [Mortgage Loan](#) with proceeds from a warehouse lender [bank](#).

Operating Procedures

If the warehouse lender [uses bank requires](#) a bailee letter to [deliver finance your origination of the Mortgage Loan and the Delivery of the Note to Fannie Mae, the letter you must be acceptable to Fannie Mae use:](#)

- [for an ASAP+ Delivery or a Cash Mortgage Loan, Bailee Letter \(Warehouse Bank\) \(ASAP Plus MBS or Cash Mortgage Loan Purchase\) \(Form 4214\);](#)
- [for an MBS Mortgage Loan, Bailee Letter \(Warehouse Bank\) \(MBS Mortgage Loan Purchase\) \(Form 4215\); or](#)
- [another bailee letter acceptable to Fannie Mae.](#)

Section 404

Wiring

404.01 Wiring Instructions

Requirements

You must accurately complete all wiring instructions in [C&D](#).

Operating Procedures

Fannie Mae will wire the funds or [MBS](#) per the [C&D](#) instructions. If there is a conflict between the [C&D](#) instructions and any bailee letter from your warehouse lender, then you must submit a change request in [C&D](#).

404.02 Wiring Payee Codes

Requirements

If you request, Fannie Mae will assign wire transfer payee codes for your [Cash Mortgage Loan](#) proceeds. You must

- request a separate payee code for each account to which Fannie Mae will send funds, and
- enter the applicable payee code in [C&D](#).



Operating Procedures

Each payee code will be associated with a specific account and financial institution. You may not transfer codes between your accounts or with other [Lenders](#).

See Seller's Designation of Wire Transfers Instructions ([Form 482](#)) for payee code information.

Section 405

Delivery

405.01 Acceptability and Delivery Tolerance

Requirements

For the [Mortgage Loan](#) to be acceptable for purchase, you must ensure:

- It complies with:
 - [Form 4660](#);
 - Part I;
 - Part II;
 - the applicable chapters of Part III based on the specific products and features of the [Mortgage Loan](#); and
 - the [Pricing and Underwriting Tier](#) per the [Commitment](#).
- For an [MBS Mortgage Loan](#):
 - Fannie Mae has not informed you that the [Mortgage Loan](#) fails to meet all eligibility requirements for Fannie Mae to make a [REMIC](#) election when issuing the associated [MBS](#) (see [Form 4098](#) for [REMIC](#) eligibility information); and
 - either the [Same Month Pooling](#) delivery option applies, or:
 - the [Book-Entry Date](#) is before the [Mortgage Loan's](#) first scheduled monthly payment date; and
 - the first monthly payment to the [MBS Investor](#) is the first monthly payment due under the [Mortgage Loan](#).
- The [Delivered Mortgage Loan Amount](#) is within the delivery tolerance.

Operating Procedures



Delivery Tolerance	
Calculation	Examples
Commitment Amount plus or minus • 5% of the Commitment Amount, or • a lesser percentage per a Third Party MBS Investor delivery requirement.	• Delivered Mortgage Loan Amount must be at least 95% and not more than 105% of the Commitment Amount . • If a Third Party MBS Investor allows a 3% delivery tolerance, then the Delivered Mortgage Loan Amount must be at least 97% and not more than 103% of the Commitment Amount .
No Delivery Tolerance is permitted for a Mortgage Loan using the: • Part IV, Chapter 3: Streamlined Rate Lock, Section 307: Dual Commitment Option; or • Streamlined Treasury Lock (24656).	Delivered Mortgage Loan Amount must equal the Commitment Amount.

405.02 Data Changes

Requirements

To make data changes after you submit the [Mortgage Loan](#) in C&D, you must submit a [C&D data change request](#) per the C&D User Manual.

If the [MBS Mortgage Loan](#) has a special characteristic or an [Additional Disclosure](#) item that was not identified when the [Commitment](#) was confirmed, you must

- notify [Multifamily Acquisitions](#) as soon as possible, but no later than the date of [Delivery](#), and
- make the [Additional Disclosure](#) per [Part IV, Chapter 5: Purchase, Section 504.02: Additional Disclosure](#).

Section 406

MBS Delivery Options



Requirements

The [Book-Entry Date](#) you choose determines the delivery option.

Delivery Options	
Standard Delivery	• Book-Entry Date is in the month before the Mortgage Loan's first payment date, and • Mortgage Loan Origination Date is no later than the month before the month the MBS will be issued.
Same Month Pooling	• Book-Entry Date is in the same month as the Mortgage Loan Origination date, and • Mortgage Loan Origination Date is early enough in the month to allow Fannie Mae to issue the MBS within the same month.
ASAP	Per the ASAP Contract .

Operating Procedures

See [Part IV, Chapter 5: Purchase, Section 503: Third Party MBS Investor Delivery Scenarios](#) for MBS delivery and settlement information.

The MBS Delivery Parameters table describes the delivery options.

MBS Delivery Parameters					
MBS Delivery Options	If Mortgage Loan Origination Date is...	and first loan payment date is...	then Book-Entry Date is...	and MBS Issue Date is...	Additional Requirements



MBS Delivery Parameters					
MBS Delivery Options	If Mortgage Loan Origination Date is...	and first loan payment date is...	then Book-Entry Date is...	and MBS Issue Date is...	Additional Requirements
MBS Standard Delivery	No later than the month before the month the MBS will be issued (generally may occur on any Business Day)	The 1st day of the 2nd month after Mortgage Loan Origination Date	In the month before the 1st loan payment date	Always the 1st of the month in which the Book-Entry Date occurs	N/A
Example	1/15	3/1	2/20	2/1	N/A
MBS Same Month Pooling Delivery: Scenario 1	The 1st of the month	The 1st day of the month after Mortgage Loan Origination Date	In the same month as Mortgage Loan Origination Date	Always the 1st of the month in which the Book-Entry Date occurs	N/A
Example	1/1	2/1	1/25	1/1	N/A
MBS Same Month Pooling Delivery: Scenario 2	A day other than the 1st of the month	The 1st day of the 2nd month after Mortgage Loan Origination Date	In the same month as Mortgage Loan Origination Date	Always the 1st of the month in which the Book-Entry Date occurs	Interest only payment is due to the MBS Investor in the month before the 1st loan payment date



MBS Delivery Parameters					
MBS Delivery Options	If Mortgage Loan Origination Date is...	and first loan payment date is...	then Book-Entry Date is...	and MBS Issue Date is...	Additional Requirements
Example	1/5	3/1	1/25	1/1	Interest payment paid to MBS Investor 2/25

Section 407 Delivery Problems and Changes

407.01 Delivery Problems

Requirements

If you anticipate a delivery problem (such as a late [Delivery](#) or a [Delivered Mortgage Loan Amount](#) outside the delivery tolerance), you must contact:

- the [Multifamily Trading Desk](#) or the [Third Party MBS Investor](#), as applicable;
- [Multifamily Acquisitions](#);
- the [Fannie Mae Deal Team](#); and
- for an [ASAP](#) transaction, the [Capital Markets Early Funding Desk](#).

Operating Procedures



If...	Then...
You are subject to a Bankruptcy Event or are unable to perform your obligations relating to the • Rate Lock, • Commitment, • applicable Third Party MBS Trading Agreement, or • Multifamily Trading Desk trading account	Fannie Mae will • consider the Rate Lock expiration date and Commitment expiration date to have occurred, and • have the right to draft the Minimum Good Faith Deposit.

407.02 Changing the Book-Entry Date

Requirements

If you or Fannie Mae determine that the [Delivery](#) deadline cannot be met, the [Book-Entry Date](#) must be changed.

Operating Procedures

To change the [Book-Entry Date](#):

Step 1: Fannie Mae will advise you of the earliest available new [Book-Entry Date](#).

Step 2: You must contact the [Third Party MBS Investor](#) and establish a

- new [Book-Entry Date](#), and
- new [Rate Lock](#) expiration date and [Commitment](#) expiration date (if needed).

Step 3: For [Commitment](#) changes, you must submit a change request per [Part IV, Chapter 3: Streamlined Rate Lock, Section 305: Rate Lock and Commitment Extensions](#).

Step 4: You must pay any fees and adjustments to the [Pass-Through Rate](#) for the new [Book-Entry Date](#).

Section 408

Delivery Failure

Requirements

Neither you nor the [Borrower](#) may profit from a failed [Delivery](#).



Operating Procedure

Fannie Mae may take certain actions if the [Mortgage Loan Delivery](#)

- does not occur by the [Delivery](#) deadline, and
- this failure results in Fannie Mae being unable to
 - settle the [MBS](#) by the [Rate Lock](#) expiration date for an [MBS Mortgage Loan](#), or
 - purchase the [Mortgage Loan](#) by the earlier of the [Rate Lock](#) expiration date or the [Commitment](#) expiration date for a [Cash Mortgage Loan](#).



For MBS or Cash Trades...	If you fail to Deliver the Mortgage Loan...
With the Multifamily Trading Desk	Fannie Mae will: • draft as Breakage Fees, paid to the Multifamily Trading Desk for the broken Rate Lock, an amount equal to: - the Minimum Good Faith Deposit from your account, retaining it as liquidated damages in full satisfaction of your Rate Lock obligations; or - for a Forward Commitment, per Part III, Chapter 19: Forward Commitments, Section 1903.02B: Fees; • collect the Withdrawn Commitment Fee due to Fannie Mae per the Pricing Memo; and • return the Mortgage Loan Documents to you or to an applicable warehouse lender. This remedy will occur • after the Rate Lock expiration date or the Commitment expiration date, but • no sooner than the 2nd Business Day after Fannie Mae sends you a notice of default. If the Rate Lock Period is more than 180 days, the Fannie Mae Multifamily Trading Desk will determine any additional remedies at the time of Rate Lock.



For MBS or Cash Trades...	If you fail to Deliver the Mortgage Loan...
For Lender-Arranged Sales	You must: • provide Fannie Mae with copies of the Third Party MBS Investor's - trading agreement for the failed Delivery, including Breakage Fee calculation methodology, and - Rate Lock agreement for the failed Delivery; • comply with the requirements of the Third Party MBS Investor; • protect and hold Fannie Mae harmless against all actions or costs that may result from not complying with Third Party MBS Investor requirements; • pay the Third Party MBS Investor any Breakage Fees, whether or not it holds the Good Faith Deposit you collected from the Borrower; and • pay Fannie Mae: - the difference as a Breakage Fee for the broken Commitment if the breakage fees paid to the Third Party MBS Investor are less than the Minimum Good Faith Deposit; and - any Withdrawn Commitment Fee due per the Pricing Memo. If Fannie Mae does not purchase the Mortgage Loan, the Mortgage Loan documents will be returned to you or to an applicable warehouse lender.



GLOSSARY

■ Gross Note Rate

Interest Mortgage Loan interest rate stated in the Loan Documents.

■ Index

Basis for determining the an Gross Note Rate ARM Loan of an Gross Note Rate or entering a Streamlined Treasury Lock on a fixed rate ARM Loan Mortgage Loan, including any required alternative index that may be determined deemed necessary by Fannie Mae because the prior Index is no longer widely accepted or has been replaced as the index for similar financial instruments.

- is no longer widely accepted; or
- was replaced as the index for similar financial instruments.

■ Investor Spread

Required spread above the Index (excluding the Guaranty Fee and Servicing Fee) charged by the Investor purchasing the:

- Mortgage Loan; or
- MBS Mortgage Loan.

■ Multifamily Pricing Desk

Team that:

- quotes interest rate pricing and other terms for a Mortgage Loan; and
- can be contacted at mf_pricing_desk@fanniemae.com.

■ Multifamily Trading Desk



Team that quotes interest rate pricing for a Mortgage Loan;
and can be contacted at (888) 889-1118.

- purchases and trades Cash Mortgage Loans and MBS Mortgage Loans for Fannie Mae's own account; and
- can be contacted at (888) 889-1118.

■ **Quote Letter**

Fannie Mae response via DUS Gateway to your request for an interest rate quote on a Mortgage Loan, specifying:

- the breakdown of Total Credit Fees into the applicable
 - Guaranty Fee, and
 - Servicing Fee; and
- any other required terms and conditions.

■ **Streamlined Treasury Lock**

Optional process permitting you to lock the Index and hold the Investor Spread and Total Credit Fees before entering into either a:

- Streamlined Rate Lock; or
- standard Rate Lock per Part IV, Chapter 2: Rate Lock and Committing, Section 202: Obtaining a Rate Lock.

■ **Total Credit Fees**

For any Mortgage Loan or Credit Enhancement Mortgage Loan, the sum of the Guaranty Fee and the Servicing Fee, specified in the:

- Indicative Pricing Table in DUS Gateway; or
- Quote Letter.